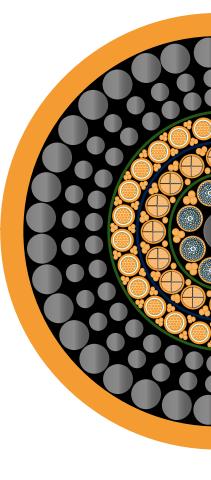
# Our core values. Our core strength.

Tai Sin Electric Limited annual report 2011





# About Us

Since its incorporation in 1980 as Tai Sin Electric Cables Manufacturer Pte Limited, the Company has expanded and diversified steadily over the past three decades to establish itself as the present Tai Sin Group of Companies. Listed on the Stock Exchange of Singapore SESDAQ in 1998, the Group's exceptional growth and operational excellence has enabled its listing to be transferred to the SGX Mainboard in 2005.

Started initially as a cable manufacturing business, Tai Sin currently operates a highly successful network distributing electrical and control products, devices and accessories and solutions to a wide range of local and regional industries. Empowered by its expansion, the Group's strength as an electric solutions specialist is now even more strategically aligned to meet the needs of customers ranging from end-users to contractors, manufacturers, system integrators, engineers and consultants.

Today, the Group's geographical presence extends as far as New Zealand complementing our regional coverage which includes Malaysia, Vietnam and Brunei. In a move to provide greater clarity in the Group structure, we have streamlined our businesses into four clusters under the Tai Sin corporate brand covering manufacturing, distribution, services and strategic investment.

# Our vision

To be the leading electric solutions group in the Asia Pacific region.

# Our values

As a forward looking and lucrative enterprise, our corporate values are grounded in our unwavering commitment towards customers; reliability in meeting and exceeding customer expectations; as well as constantly injecting innovation into everything we do. All these will help direct the way we approach our business and eventually attain our corporate goals.

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This is our foundation where we draw strength from the common values we share. We believe these values empower our people to act to the best of their abilities and drive us forward.

# CHAIRMAN'S STATEMENT



Professor Lee Chang Leng Brian
Chairman

### Dear Shareholders,

I am pleased to report that better economic conditions during FY2011 helped the Group to enjoy higher than expected performance, as net profit increased by 31.79% to \$10.82 million from \$8.21 million.

Total Group revenue for the year reached \$246.76 million, a rise of 23.13% from \$200.40 million in the previous year. Increase in revenue is attributed to higher volume sales arising from more projects in the residential and commercial, and industrial sectors such as the electronics, process and other manufacturing industries, as well as to the increase in copper prices.

However, higher staff costs and operating expenses, necessitated by the increased sales efforts, resulted in administrative expenses rising by \$1.93 million and selling and distribution expenses climbing by \$1.30 million.

Earnings per share rose to 2.66 cents from 2.05 cents in FY2010. Net asset value per share was also lifted to 26.07 cents from 25.40 cents previously. In recognition of the loyal support of our shareholders, the Board proposed a final dividend of 1.0 cent, bringing the total payout to 1.6 cent for the 2011 financial year.

#### **OPERATIONS REVIEW**

#### Cable and Wire Segment

Revenue for this segment rose 21.72% to \$143.77 million, attributable primarily to higher copper prices and sales volume. Average copper price during FY2011 was \$11,140 per tonne, an increase of 18.38% from the average of \$9,410 a year ago. Sales were derived primarily from the commercial and residential, and the industrial sectors.





The cable and wire segment met expectations and will continue to pursue the strategy of manufacturing in the geographical location with comparative advantage. With three factories located strategically along the Singapore, Malaysia and Vietnam axis, the segment has been able to capitalise on the different cost-efficient strengths of the locations to manufacture customised products at competitive prices for buyers in various South East Asian countries.

Overall, the established strong relationship with customers and Tai Sin's reputation for quality and reliability helped to keep customers engaged and generate repeat orders.

#### Electrical Material Distribution (EMD) Segment

The revenue for EMD segment achieved a commendable gain of 27.32% during the year. Increase in demand from the electronics manufacturing and the oil & gas sectors helped lift sales during the year under review.

Past years' investments in capability enhancement, particularly in people, processes and products, as well as in IT infrastructure, further bolstered customer service that contributed to repeat orders. Over the last two years, the segment had also acquired new products that are key to effective energy monitoring in an increasingly green conscious environment.

Our subsidiary Vynco Industries (NZ) Limited in Christchurch, New Zealand, which had its buildings destroyed during the February 22 earthquake managed to fully resume operation at the new premises in less than three weeks following the incident. As a result, the electrical components and switchboard manufacturing business there did not affect the segment result. This is a commendable achievement especially when this earthquake was the worst natural disaster since the Hawke's Bay earthquake in 1931, as most parts of the central business district in Christchurch are still inaccessible.



EMD will continue to focus its efforts on strategic business areas with emphasis on "profitability, continuity and liquidity". It expects business in the new financial year to come more from upgrading contracts in the light of the anticipated economic slowdown. The segment will also continue to acquire new and relevant product lines that can further enhance its capability to provide one-stop solutions to customers.

#### Highlights of Financial Position and Cash Flow

The Cable and Wire segment's sales increase during the year resulted in trade receivables rising by \$7.18 million to \$64.91 million. Higher receipts from customers also saw cash and bank balances increasing by \$2.57 to \$18.02 million.

Trade payables rose by \$3.56 million to \$22.72 million, due to higher volume purchase and copper prices. Inventories were up by \$10.80 million to reach \$65.91 million for facilitating on-going business in the prevailing environment. The higher copper prices and bigger volume transactions during the year necessitated higher bank overdrafts and short-term bank borrowings, which rose \$10.29 million to \$37.22 million.

During the year, the net cash used in operating activities of \$1.28 million was mainly due to increase in trade receivables, inventories, trade payables and other payables. This was the result of higher copper prices and increase in sales and purchases.

The net cash used in investing activities of \$1.87 million was mainly for purchase of plant and equipment. The net cash from financing activities of \$5.35 million was primarily from net proceeds of short-term bank borrowings, offset by repayment of long-term bank borrowings, dividend and interest payment.





At the end of the financial year, cash and cash equivalent were higher by 17.91% at \$16.66 million, compared to \$14.13 million previously.

#### **OUTLOOK & STRATEGY**

With economic growth worldwide being revised downwards in the second half of 2011, and the spectre of a double dip recession resulting from the US and Europe financial turmoil, the year ahead looks daunting. We expect our markets to reflect the uncertainties of the world. We are concerned that global uncertainties and rising costs might slowdown the pace of economic expansion resulting in the cancellation or delay of capital investments.

Singapore, being our major market, will continue to figure large in our marketing efforts, especially in the public works sector. We look forward to opportunities from the additional \$60 billion investment in the country's MRT rail network and other public infrastructure projects in the years ahead.

The Group's push over the last few years to upgrade its resources, including marketing and sales staff, product line extension, as well as IT system, have put us in good stead to face the challenges going forward.

We have successfully rebuilt and improved the capabilities of our EMD segment through people and process development, systems improvement that included a Customer Relationship Management System and new product solutions for customers. Our Cable and Wire segment, with its established reputation for quality and reliability, has been very successful in the continual development of its responsive customer base and relationships.



One of the strategies of the EMD segment is to focus on the growing green movement, especially in Singapore where the government has initiated the ISO 50001, which will drive demand for more energy monitoring and measuring products. It will step up its overall marketing efforts, including sourcing for more new products and systems to offer total solutions for green-conscious customers.

Material cost management will continue to receive our close and careful attention. The Cable and Wire manufacturing facilities in Singapore, Malaysia and Vietnam have been able to work together to respond proactively to the dynamics of the marketplace. The Group will continue to leverage on the purchasing synergy of the three production locations to achieve higher yields in the future. They will be positioned as a manufacturing tripod to provide customised solutions to customers in neighbouring markets in the region with competitive pricing, quality and timely delivery. In the light of unpredictable copper price fluctuations, the Cable and Wire segment will continue to pursue its current purchasing and inventory control strategy, to minimise risk and maximise returns.

#### CONCLUSION

In the face of future economic uncertainties, we will continue with the strategic initiatives that have worked for us. We will focus our energies and resources on the domestic and regional markets, and capitalise on the Tai Sin brand as well as its market presence and business networks, to achieve sustainable and long-term business growth.





Having invested substantially in our human resource development and IT infrastructure over the years, we are confident that we will be able to further leverage on them to realise higher productivity and competitive price advantage for the Group's business.

On behalf of the Board, I extend our sincere appreciation to all our valued customers and business partners for their support and co-operation over the years. We also thank our management and staff for their continued dedication and hard work and look forward to their further contribution to the success of the company in the years ahead. We remain committed to deliver value for our stakeholders and shareholders, and would like to thank them for their continued support.

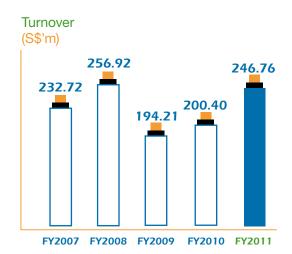
#### Professor Lee Chang Leng Brian

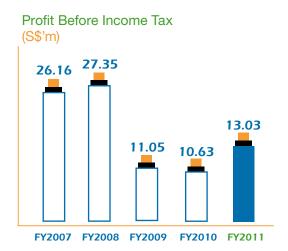
Chairman

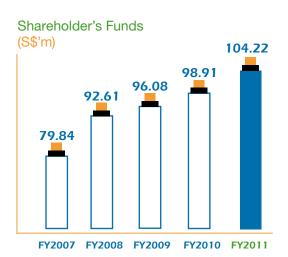
September 15, 2011

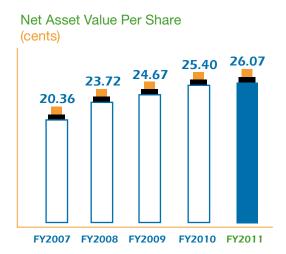
Singapore

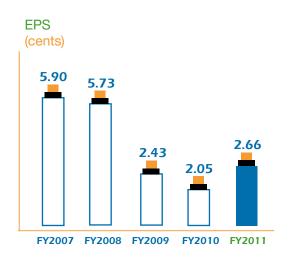
# FINANCIAL HIGHLIGHTS











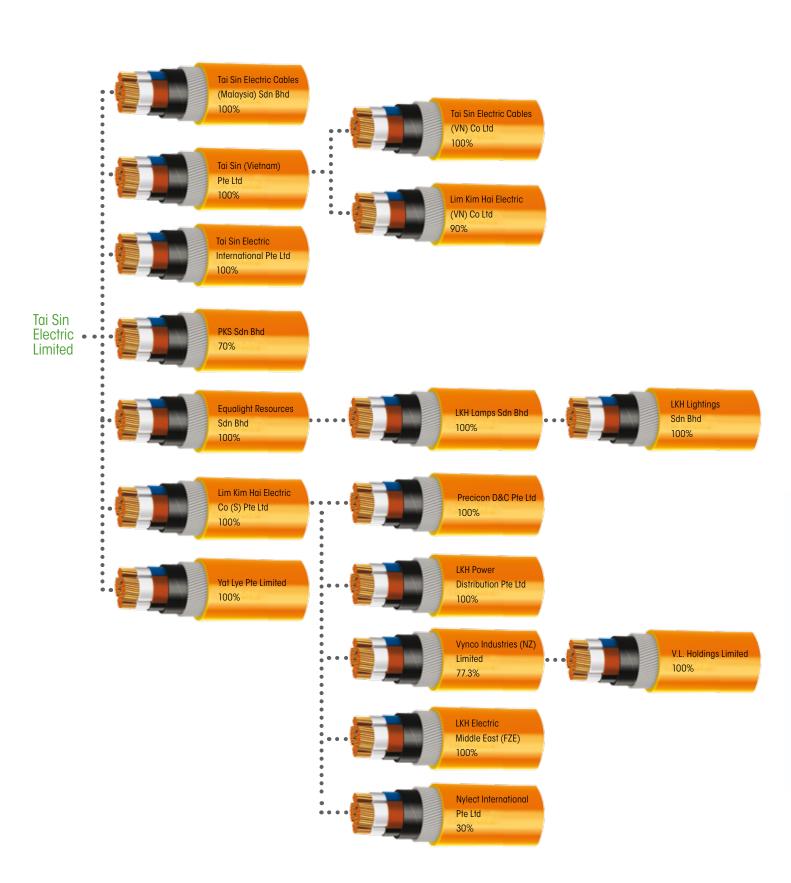


# Commitment.

# A strong focus in our customers and expertise.

With a commitment to offer optimum solutions to our customers, we combine high technical competencies and personal customer care for superior results. Our timely response in meeting demands also ensures quality customer satisfaction across the value chain.

# GROUP STRUCTURE







# Reliability.

# Being consistent and trustworthy.

We are committed to be a reliable and trustworthy solution provider to our customers. By being flexible, we are able to stay closer in tune with the market trends and our customers' requirements. This has enabled us to deliver reliable electric solutions consistently.

# **BOARD OF DIRECTORS**

#### Lee Chang Leng Brian

Prof. Lee Chang Leng Brian was appointed an Independent Non-Executive Director in August 2002, and has since been serving as our Chairman from November 2003. He is a member of the Audit, Nominating, and Remuneration and Share Option Committee. Prof. Lee has also served as Vice President and member of the Board of Trustees and Council of the Institution of Electrical Engineers, United Kingdom. He is a Fellow of the Institution of Engineering and Technology, United Kingdom; and Institution of Engineers, Singapore. Prof. Lee is also a registered Professional Engineer in Singapore and a Chartered Engineer in the United Kingdom. Prof. Lee holds Bachelor of Engineering and Master of Engineering Science degrees in electrical engineering from the University of New South Wales, Sydney, Australia. He has had 18 years of engineering and manufacturing experience in the electrical and electronic industry in Australia and Singapore at both senior technical and management levels prior to joining the Nanyang Technological University as the founding dean of the School of Electrical and Electronic Engineering. He is an Independent Non-Executive Director of New Toyo International Holdings Ltd, a public listed company.

#### Lim Chye Huat @ Bobby Lim Chye Huat

Mr. Bobby Lim Chye Huat was appointed the Managing Director in October 1997 and is responsible for the overall management, strategic directions and business development of the Group. He is also a member of the Nominating Committee of the Company. Mr. Lim has over four decades of experience in the electrical and engineering business. Prior to his current position, Mr. Lim was the Managing Director of Lim Kim Hai Electric Co (S) Pte Ltd from 1972 to 1997. He is currently the Chairman of The National St. John Council and immediate past Chairman of the Lighthouse School (formerly known as Singapore School of the Visually Handicapped) Management Committee. He is also an Honorary Fellow of Singapore Institute of Engineering Technologies and a member of the Chartered Management Institute, UK.

#### Lim Boon Hock Bernard

In September 1997, Mr. Bernard Lim was appointed as the Executive Director. Since his appointment as the Chief Operating Officer of the Group in June 2003, he oversees the general operations of the Group and execution of strategies and policies adopted by the Board. He also plays a key role in the strategic planning and product development of the Group. Mr. Lim holds a Master of Business Administration degree from the University of Strathclyde in the United Kingdom.

#### Richard Wee Liang Huat @ Richard Wee Liang Chiat

Mr. Richard Wee Liang Chiat was appointed as Independent Non-Executive Director in April 1988. He also sits as the Chairman of the Nominating and Remuneration and Share Option Committee, and as a member of the Audit Committee of the Company. Mr. Wee is the Director and Chairman of the Audit Committee of Hubline Berhad as well as the Chairman and Managing Director of Eastern Oxygen Industries Sdn Bhd. Mr. Wee graduated with a Diploma in Management Development Programme from the Asian Institute of Management in Manila, the Philippines, and he has been a member of the Malaysian Institute of Management since 1985.

#### Tay Joo Soon

Mr. Tay Joo Soon was appointed as a Non- Executive Independent Director in April 2007. He is the Chairman of the Audit Committee and is a member of the Nominating and Remuneration and Share Option Committee of the Company. Mr. Tay also runs his own firm, Tay Joo Soon & Co., as a proprietor since it was founded in 1970. Currently a practising Certified Public Accountant, he has amassed in–depth knowledge from over 30 years of experience in the fields of accounting, auditing, taxation and company secretarial work in diverse industries, including manufacturing and retailing. Mr. Tay sits on the Board of New Toyo International Holdings Ltd and Shanghai Asia Holdings Limited, both of which are listed companies. He is also on the Board of Jurong Cement Limited. Mr. Tay is a Fellow of the Institute of Certified Public Accountants of Singapore, Fellow of the Institute of Chartered Accountants in Australia, Member of The Malaysian Institute of Certified Public Accountants and Member of CPA Australia.





# Innovation.

# Leading the way with customer-relevant solutions.

At Tai Sin, we are delivering innovation that matters. We are constantly focusing on R&D expertise and investment on developing solutions that meet the challenges confronting our customers.

# **KEY MANAGEMENT**

#### Lin Chen Mou

Mr. Lin Chen Mou joined the Company in 1983 and was appointed as Factory Manager in the following year. Currently the General Manager of Group Manufacturing (Cable Division), Mr. Lin brings more than three decades of cable manufacturing experience to the production, technical and procurement aspects of the Group's Cable Manufacturing Operations. Mr. Lin holds a Bachelor degree in Law from the University of Chinese Culture in Taiwan.

#### Lim Chai Lai @ Louis Lim Chai Lai

Mr. Louis Lim Chai Lai is the Chairman of Lim Kim Hai Electric Co (S) Pte Ltd as at 1 July 2008. He joined Lim Kim Hai Electric in 1967 and has more than four decades of experience in the electrical distribution business. As the Chairman of Lim Kim Hai Electric Co (S) Pte Ltd, he makes strategic decisions for the businesses of Lim Kim Hai Electric and its subsidiaries, formulating policies along with other duties and responsibilities. Mr. Lim is currently the President of the Singapore Electrical Trades Association (SETA), an association representing electrical retailers and electrical contractors in Singapore, and he is also the President of Specialist Trade Alliance of Singapore (STAS).

#### Chia Ah Heng

Mr. Chia Ah Heng is the Managing Director of Lim Kim Hai Electric Co (S) Pte Ltd as at 1 July 2008. He joined Lim Kim Hai Electric in 1969 and has more than four decades of sales and management experience in the electrical distribution business. His responsibilities include setting the overall strategic direction, mission and policy; overseeing the financial, general administration and quality systems of the company and its subsidiaries.

#### Ong Wee Heng

Mr. Ong Wee Heng is the Executive Director / General Manager of Lim Kim Hai Electric Co (S) Pte Ltd and its subsidiaries and is responsible for the effective implementation of business and strategic plans of the Company's Distribution and Services Business Clusters. He has more than three decades of sales and management experience in the electrical distribution and industrial automation business. Mr. Ong holds a Master of Business Administration degree from the Macquarie University, Australia, and a Master of Professional Accounting degree from the University of Southern Queensland in Australia.

#### Lim Lian Eng Sharon

Ms. Sharon Lim Lian Eng is the Company's Senior Manager of Group Information Technology. She is also the IT Head of Lim Kim Hai Electric Co (S) Pte Ltd and its subsidiaries. Her responsibilities include managing and delivering systems to meet the business requirements for the Group as well as overseeing the ISO Quality System for Lim Kim Hai Electric to continually streamline and improve process efficiencies. Since graduating from the University of Glamorgan, UK with a First Class Honours degree in Computer Science, Ms. Lim has amassed over 20 years of experience in business information systems development and implementation. She also holds a Masters degree in Health Service Management from Flinders University, Australia.



#### Pang Yew Choy Andy

Mr. Andy Pang Yew Choy is currently the company's Country Director for Vietnam. He is responsible for project business development in Vietnam. He joined Lim Kim Hai Electric in 1988 as a Project Sales Engineer and was promoted to his present position. He has more than 20 years of experience in project tender and management covering mainly electrical and power contracting business in commercial and industrial building industry.

#### Chang Chai Woon

Mr. Chang Chai Woon is the Executive Director of PKS Sdn Bhd. He is the Managing Director of HSE Engineering Sdn Bhd, a company principally involved in mechanical and electrical contracting works in Brunei, and has more than 32 years of experience in the electrical and engineering business.

#### Ng Shu Goon Tony

Mr. Tony Ng is the Executive Director and General Manager of PKS Sdn Bhd. He joined the company in 1989 and is responsible for the sales, manufacturing and marketing function of PKS Sdn Bhd. He has more than 25 years of experience in the electrical industry.

#### John Vale

Mr. John Vale is the Chief Executive Officer and founder of Vynco Industries (NZ) Limited. Mr. Vale's responsibilities as the Chief Executive Officer include formulating the overall strategic direction and policies for Vynco while overseeing Vynco's daily management and operations in New Zealand.

#### Simon Vale

Mr. Simon Vale is the appointed General Manager of Vynco Industries (NZ) Limited since 2004. Based in Auckland, Mr. Vale oversees the commercial, manufacturing, logistics and warehousing operations and is overall responsible for the profitability of the Company. He graduated with a Bachelor of Business Administration from Canterbury University, Christchurch, NZ and had previously held pivotal roles in financial institutions in London such as Goldman Sachs and the Royal Bank of Scotland from 1997 to 2002.

# **CORPORATE INFORMATION**

#### **Board of Directors**

Lee Chang Leng Brian Non-Executive Chairman

Lim Chye Huat @ Bobby Lim Chye Huat Managing Director

Lim Boon Hock Bernard Executive Director

Richard Wee Liang Huat @ Richard Wee Liang Chiat Non-Executive Director

Tay Joo Soon Non-Executive Director

#### **Audit Committee**

Tay Joo Soon Chairman

Lee Chang Leng Brian
Richard Wee Liang Huat @ Richard Wee Liang Chiat

#### **Nominating Committee**

Richard Wee Liang Huat @ Richard Wee Liang Chiat Chairman

Lee Chang Leng Brian
Tay Joo Soon
Lim Chye Huat @ Bobby Lim Chye Huat

# Remuneration and Share Option Committee

Richard Wee Liang Huat @ Richard Wee Liang Chiat Chairman

Lee Chang Leng Brian Tay Joo Soon

#### Secretaries

Mrs. Low nee Tan Leng Fong Tan Shou Chieh

# Company Registration Number 198000057W

#### Registered Office

24 Gul Crescent, Jurong Town Singapore 629531 Tel: 6861 3401 / 6672 9292

Fax: 6861 4084

Email: ir@taisin.com.sg

# Share Registrars & Share Transfer Office

B.A.C.S Private Limited 63 Cantonment Road Singapore 089758 Tel: 6593 4848

#### **Auditors**

Deloitte & Touche LLP
Certified Public Accountants
6 Shenton Way #32-00
DBS Building Tower Two
Singapore 068809
Partner-In-Charge:
Rankin Brandt Yeo
Date of Appointment: October 25, 2010

## Principal Bankers

United Overseas Bank Limited
The Hongkong and Shanghai Banking Corporation Limited
Standard Chartered Bank
Malayan Banking Berhad
DBS Bank Ltd
Oversea-Chinese Banking Corporation Limited
CIMB Bank Berhad



The Board of Directors of Tai Sin Electric Limited is committed to upholding the spirit and letter of the Code of Corporate Governance and promoting greater transparency to safeguard the interests of all its shareholders. The Company believes in taking a balanced approach given the size of the business. This report outlines the Company's corporate governance policies and practices with specific reference to the Code of Corporate Governance.

#### **BOARD OF DIRECTORS**

Principle 1: The Board's Conduct of its Affairs

Principle 2: Board Composition and Balance

Principle 3: Role of Chairman and Group Managing Director

Principle 6: Access to Information

The Board oversees the business affairs of the Group, reviews and evaluates the financial performance, approves the Group's strategic plans, major investments and funding decisions. The Company has adopted internal guidelines setting out matters that require the Board's approval.

The Board's main functions are setting of overall Group business strategies and direction, monitoring and reviewing financial performance of the Group, ensuring the implementation of sound internal controls and safeguarding the Group's assets.

The Board members comprise businessmen and professionals with financial backgrounds. This provides the management with the benefit of an independent, diverse and objective perspective of issues that are brought before the Board.

To assist in the execution of its responsibilities, the Board has established an Audit Committee, Nominating Committee and Remuneration and Share Option Committee. These committees function with specific terms of reference. The number of meetings held during the financial year ended June 30, 2011 and the attendance of the directors are as follows:

_	Board	Audit	Remuneration and Share Option	Nominating
No. of meetings held	4	4	1	1
Directors		No of Meet	rings Attended	
Lee Chang Leng Brian	4	4	1	1
Lim Chye Huat @ Bobby Lim Chye Huat	4	N.A.	N.A.	1
Lim Boon Hock Bernard	4	N.A.	N.A.	N.A.
Richard Wee Liang Huat @ Richard Wee Liang Chiat	3	3	1	1
Tay Joo Soon	4	4	1	1

The Board comprises five directors as follows:

#### Three Non-Executive And Independent Directors

Lee Chang Leng Brian (Chairman) Richard Wee Liang Huat @ Richard Wee Liang Chiat Tay Joo Soon

#### Two Executive Directors

Lim Chye Huat @ Bobby Lim Chye Huat Lim Boon Hock Bernard



This composition complies with the Code's requirement that at least one-third of the Board should be made up of independent directors.

The Company has a separate Chairman and Group Managing Director. The Chairman bears responsibility for Board proceedings. The Chairman ensures that board meetings are held when necessary. The Group Managing Director is the most senior executive in the Company who bears executive responsibility for the management of the Company and Group.

To ensure that the Board is able to fulfill its responsibilities, management provides Board members with monthly management accounts. All relevant information on material events and transactions are circulated to directors as and when they arise. The directors are kept informed by the management on the status of on-going activities between meetings. The Company Secretary attends Board meetings when required and in his absence, the Group Corporate Development Manager assists the Board to ensure that Board procedures, rules and regulations relating thereto are complied with. Where a decision is required between Board meetings, a directors' resolution is circulated with supporting papers for approval, in accordance with the Articles of Association of the Company.

Each director has direct access to the Company's senior management and the Company Secretaries. There are also procedures in place which allow directors, either as a group or individually, in the furtherance of their duties, to seek independent professional advice at the expense of the Company.

#### **BOARD COMMITTEES**

#### Nominating Committee ("NC")

Principle 4: Board Membership

Principle 5: Board Performance

The Nominating Committee comprises:

- Richard Wee Liang Huat @ Richard Wee Liang Chiat (Chairman) \*
- Lee Chang Leng Brian \*
- Tay Joo Soon \*
- Lim Chye Huat @ Bobby Lim Chye Huat
  - \* Independent Director

The primary role of the NC is to:

- i. Review the structure, size and composition and ensure that the Board has the appropriate mix and expertise;
- ii. Identify candidates and review nominations for the appointment of new directors;
- iii. Make recommendations to the Board on all board appointments and re-nomination;
- iv. Determine on an annual basis whether or not a director is independent in accordance with the guidelines under the Code; and
- v. Review the Board's performance and assess the effectiveness of the Board as a whole, as well as the contribution by each member of the Board.



The NC has reviewed and is of the opinion that the current composition and size of the Board is appropriate, taking into account the scope and nature of operations of the Group in the year under review. Assessment parameters for directors' performance include the attendance record of the directors at Board and Committee meetings, their level of participation at such meetings and the quality of contribution to Board processes, business strategies and performance of the Group.

The directors (except the Managing Director) submit themselves for re-election at regular intervals as required under the Articles of Association of the Company which provide that at least one-third of the directors for the time being shall retire as directors at each Annual General Meeting. The Articles also provide for the appointment of a Managing Director by the Board for a fixed term not exceeding 5 years.

Information on shareholdings in the Company and its subsidiaries held by each director is set out in the "Directors' Report" section of the Annual Report.

#### Remuneration and Share Option Committee ("RC")

Principle 7: Procedures for Developing Remuneration Policies

Principle 8: Level and Mix of Remuneration

Principle 9: Disclosure of Remuneration

The Remuneration and Share Option Committee comprises:

- Richard Wee Liang Huat @ Richard Wee Liang Chiat (Chairman) \*
- Lee Chang Leng Brian \*
- Tay Joo Soon \*
  - \* Independent Director

The RC's written terms of reference include:

- i. Propose a framework of remuneration and approve recommendations on remuneration policies and packages for directors and key executives;
- ii. Structure a proportion of executive directors' remuneration to link rewards to performance;
- iii. Review and recommend to the Board the terms of renewal of directors' service contracts; and
- iv. Administer the Tai Sin Share Option Scheme approved by the shareholders on August 1, 2001.

The RC's primary role is to review and recommend to the Board, an appropriate and competitive framework of remuneration for the Board and key executives of the Group. If required, the RC seeks expert advice in discharging its duties.

The annual directors' fees paid to non-executive directors, are recommended by the RC and endorsed by the Board. Factors taken into account for non-executive directors' remuneration include the effort, time spent and contribution from the respective director. Directors' fees are subject to approval of shareholders at the Annual General Meeting.

No director is involved in deciding his own remuneration.

Breakdown of directors' remuneration of Tai Sin Electric Limited for the financial year ended June 30, 2011.

Remuneration Band	Name of Director	Director's Fees	Salary & CPF	Bonus and Other Variable Performance Components	Total
\$450,000 to below \$550,000	Lim Boon Hock Bernard	-	50%	50%	100%
\$350,000 to below \$450,000	Lim Chye Huat @ Bobby Lim Chye Huat	-	100%	-	100%
\$250,000 to below \$350,000	N.A.	-	-	-	-
Below \$250,000	Lee Chang Leng Brian	100%	_	_	100%
	Richard Wee Liang Huat @ Richard Wee Liang Chiat	100%	-	-	100%
	Tay Joo Soon	100%	-	-	100%

For the financial year ended June 30, 2011, the top five key executives of the Group (who are not also directors of the Company) are as follows:

Remuneration Band	Key Executives	Director's Fees	Salary & CPF	Bonus and Other Variable Performance Components	Total
\$250,000 to	Pang Yew Choy Andy	-	86%	14%	100%
below \$350,000	Ong Wee Heng	8%	69%	23%	100%
	Chia Ah Heng	8%	71%	21%	100%
Below \$250,000	Lim Chai Lai @ Louis Lim Chai Lai	8%	73%	19%	100%
	Lin Chen Mou	_	76%	24%	100%

Chia Ah Heng and Lim Chai Lai @ Louis Lim Chai Lai are both immediate family members of Lim Chye Huat @ Bobby Lim Chye Huat.

For the financial year ended June 30, 2011, Lim Lian Eng Sharon, who is an immediate family member of Lim Chye Huat @ Bobby Lim Chye Huat has remuneration within the band of \$150,000 to below \$250,000, which comprised 80% of Salary & CPF and 20% of Bonus and Other Variable Performance Components.

#### Audit Committee ("AC")

Principle 10: Accountability

Principle 11: Audit Committee

Principle 12: Internal Controls

Principle 13: Internal Audit

The Audit Committee comprises:

- Tay Joo Soon (Chairman) \*
- Lee Chang Leng Brian \*
- Richard Wee Liang Huat @ Richard Wee Liang Chiat \*
  - \* Independent Directors



The AC performs the following functions:

- i. Review the annual audit plans of the external and internal auditors, the findings and recommendations;
- ii. Review the consolidated financial statements in conjunction with the external auditor's comments;
- iii. Review the adequacy of internal controls by reviewing written reports from internal and external auditors, and management responses and actions to correct any deficiencies;
- iv. Review interested person transactions;
- v. Review the external auditors' management letter points; and
- vi. Recommend the nomination of the external auditors for re-appointment.

Apart from the functions listed above, the AC has the explicit authority to conduct investigations into any matters within its scope, including having full access to and co-operation by management and full discretion to invite any director or executive officer to attend its meetings. The AC is given reasonable resources to enable it to discharge its functions properly.

The AC meets annually with the internal and external auditors, without the presence of the Company's management to review the adequacy of audit arrangements once a year.

The AC has reviewed and is satisfied that the external auditors have not provided any non-audit services to the Group during the financial year ended June 30, 2011 that will prejudice their independence and objectivity.

The Group's internal controls and systems are designed to provide reasonable assurance to the integrity and reliability of the financial information and to safeguard and maintain accountability for its assets. The AC has reviewed the effectiveness of the Group's internal controls with the internal and external auditors. The Board is satisfied that there have been no major weaknesses in the existing system of internal controls.

The Company outsourced its internal audit function to an external professional firm that reports to the AC and administratively to the Managing Director. The Internal Auditor has appropriate standing within the Group and meets the standards of the Professional Practice of Internal Auditing set by the Institute of the Internal Auditors. The AC reviews and approves the annual internal audit plans and resources to ensure that the internal audit function has the necessary resources to adequately perform its duties.

The AC has approved and implemented a Whistle-Blowing Policy stipulating the channel by which employees of the Group may, in confidence, raise concerns about possible improprieties and malpractices in all matters including financial reporting. In promoting fraud control awareness, the Whistle-Blowing Policy is disseminated to all existing and newly recruited employees by the respective human resource department of the companies within the Group.

#### **COMMUNICATION WITH SHAREHOLDERS**

Principle 14: Communication with Shareholders

Principle 15: Greater Shareholder Participation

The Board believes in timely communication of information to shareholders and the public. Announcements are issued on an immediate basis where required under the SGX-ST Listing Manual. Material price sensitive information including quarterly and full year results are released through SGXNET. All shareholders of the Company receive the Annual Report and notice of the Annual General Meeting. The Notice is also advertised in the newspapers and released through SGXNET.

Shareholders may appoint one or two proxies to attend and vote in their place, in accordance with the Articles of Association of the Company. During the Annual General Meeting, the shareholders are given the opportunity to speak and seek clarifications concerning the Group's business and affairs. The external auditors and the Board will be in attendance at the Annual General Meeting to address questions raised.

#### **DEALING IN SECURITIES**

The Company has adopted an Internal Code Governing Dealings In Securities in line with the guidelines issued by the SGXST. This Internal Code provides guidance and prescribes the internal regulations with regard to dealings in the Company's securities by its officers.



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The directors present their report together with the audited consolidated financial statements of the group and statement of financial position and statement of changes in equity of the company for the financial year ended June 30, 2011.

#### 1 DIRECTORS

The directors of the company in office at the date of this report are:

#### **Executive**

Lim Chye Huat @ Bobby Lim Chye Huat Lim Boon Hock Bernard (Managing Director)

Non-executive

Lee Chang Leng Brian Richard Wee Liang Huat @ Richard Wee Liang Chiat (Chairman)

Tay Joo Soon

# 2 ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE BENEFITS BY MEANS OF THE ACQUISITION OF SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement whose object is to enable the directors of the company to acquire benefits by means of the acquisition of shares or debentures in the company or any other body corporate, except for the options mentioned in paragraph 3 and 5 of the Report of the Directors.

#### 3 DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

The directors of the company holding office at the end of the financial year had no interests in the share capital of the company and related corporations as recorded in the Register of Directors' Shareholdings kept by the company under Section 164 of the Singapore Companies Act except as follows:

Shareholdings in which directors are deemed to have an interest		
At July 1, 2010	At June 30, 2011	
<u>shares</u>		
20,142,500	21,101,666	
1,650,000	1,728,571	
_	-	
	have an At July 1, 2010 shares	

The directors' interests in the shares and options of the company at July 21, 2011 were the same at June 30, 2011.



#### 4 DIRECTORS' RECEIPT AND ENTITLEMENT TO CONTRACTUAL BENEFITS

Since the beginning of the financial year, no director of the company has received or become entitled to receive a benefit which is required to be disclosed under Section 201(8) of the Singapore Companies Act, by reason of a contract made by the company or a related corporation with the director or with a firm of which he is a member, or with a company in which he has a substantial financial interest except for salaries, bonuses and other benefits as disclosed in the financial statements.

#### 5 SHARE OPTIONS

On August 1, 2001, the shareholders of the company approved the Tai Sin Share Option Scheme (the "Scheme"). The Scheme is administered by a committee whose members as at June 30, 2011 are:

Richard Wee Liang Huat @ Richard Wee Liang Chiat (Chairman) Tay Joo Soon Lee Chang Leng Brian

#### (a) Options to take up unissued shares

On April 8, 2002 ("Offering Date"), options were granted pursuant to the Scheme to 141 employees (collectively the "Participants") of the company to subscribe for 17,680,000 ordinary shares in the company at the subscription price of \$0.125 per ordinary share ("Offering Price") with no discount. 16,970,000 options were accepted by the Participants.

The options granted to employees may be exercised during the period from May 8, 2003 to May 7, 2013, both dates inclusive, by notice in writing accompanied by a remittance for the full amount of the Offering Price (subject to adjustments under certain circumstances).

The Offering Price was equal to the average of the last dealt price for a share, with reference to the daily official list published by the Singapore Exchange Securities Trading Limited for the last 5 consecutive market days immediately preceding the Offering Date.

The Participants may in addition to the Scheme participate in other share option schemes implemented by the company or any of its subsidiaries, subject to the prior approval in writing to the committee.

All options had been either exercised or forfeited during the financial year ended June 30, 2007.

During the financial year, no options to take up unissued shares of the company or any corporation in the group were granted.

#### (b) Options exercised

During the financial year, no shares of the company or any corporation in the group issued by virtue of the exercise of options to take up unissued shares.

(c) The information on Participants who received 5% or more of the total number of options available under the Scheme is as follows:

Name of participants	Options granted during the financial year	Aggregate options granted since commencement of Scheme to the end of the financial year	Aggregate options exercised since commencement of Scheme to the end of the financial year	Aggregate options outstanding at the end of the financial year
<u>Employees</u>				
Lin Chen Mou	_	1,250,000	(1,250,000)	_
Lim Ewe Lee	-	1,500,000	(1,500,000)	-
Lai Kon Seng	-	1,500,000	(1,500,000)	-
Ng Shu Goon Tony	-	1,500,000	(1,500,000)	-

No options under the Scheme were granted to controlling shareholders or their associates.

#### 6 AUDIT COMMITTEE

The Audit Committee of the company is chaired by Mr Tay Joo Soon, an independent director, and includes Lee Chang Leng Brian and Richard Wee Liang Huat @ Richard Wee Liang Chiat, both independent directors. The Audit Committee has met four times during the current financial year and has reviewed the following, where relevant, with the executive directors and external and internal auditors of the company:

- a) the audit plans and results of the internal auditors' examination and evaluation of the group's internal accounting controls;
- b) the group's financial and operating results and accounting policies;
- c) the statement of financial position and statement of changes in equity of the company and the consolidated financial statements of the group before their submission to the directors' of the company and external auditors' report on those financial statements;
- d) the quarterly, half-yearly and annual announcements as well as the related press releases on the results and financial position of the company and the group;
- e) the co-operation and assistance given by management to the group's external and internal auditors; and
- f) the re-appointment of the external auditors of the group.

The Audit Committee has full access to and has the co-operation of management and has been given the resources required for it to discharge its function properly. It also has full discretion to invite any director and executive officer to attend its meetings. The external and internal auditors have unrestricted access to the Audit Committee.

The Audit Committee has recommended to the directors the nomination of Deloitte & Touche LLP for re-appointment as external auditors of the group at the forthcoming Annual General Meeting of the company.

#### 7 AUDITORS

The auditors, Deloitte & Touche LLP, have expressed their willingness to accept re-appointment.

ON BEHALF OF THE DIRECTORS

Lim Chye Huat @ Bobby Lim Chye Huat

Lim Boon Hock Bernard

Singapore September 15, 2011

## **Statement of Directors**

In the opinion of the directors, the consolidated financial statements of the group and the statement of financial position and statement of changes in equity of the company as set out on pages 30 to 90 are drawn up so as to give a true and fair view of the state of affairs of the group and of the company as at June 30, 2011, and of the results, changes in equity and cash flows of the group and changes in equity of the company for the financial year then ended and at the date of this statement, there are reasonable grounds to believe that the company will be able to pay its debts when they fall due.

ON BEHALF OF THE DIRECTORS

Lim Chye Huat @
Bobby Lim Chye Huat

Lim Boon Hock Bernard

Singapore

September 15, 2011

## **Independent Auditors' Report**

To the Members of Tai Sin Electric Limited

#### **Report on the Financial Statements**

We have audited the financial statements of Tai Sin Electric Limited (the "company") and its subsidiaries (the "group") which comprise the statements of financial position of the group and the company as at June 30, 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows of the group and the statement of changes in equity of the company for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 30 to 90.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act (the "Act") and Singapore Financial Reporting Standards and for devising and maintaining a system of internal accounting controls sufficient to provide reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements of the group and the statement of financial position and statement of changes in equity of the company are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the group and of the company as at June 30, 2011 and of the results, changes in equity and cash flows of the group and changes in equity of the company for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the company and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

Deloitte & Touche LLP
Public Accountants and
Certified Public Accountants

Singapore September 15, 2011



# Statements of Financial Position June 30, 2011

		Gro	oup	Com	pany
	Note	2011	2010	2011	2010
		\$'000	\$'000	\$'000	\$'000
ASSETS					
Current assets					
Cash and bank balances	6	18,022	15,449	8,552	6,062
Trade receivables	7	64,913	57,733	36,160	31,670
Other receivables	8	1,343	1,212	6,014	3,245
Inventories	9	65,912	55,109	40,426	31,508
Total current assets		150,190	129,503	91,152	72,485
Non-current assets					
Subsidiaries	10	_	_	26,696	25,143
Associate	11	3,266	2,557	-	_
Property, plant and equipment	12	24,062	25,106	7,706	7,469
Investment property	13	1,221	1,259	-	_
Leasehold prepayments	14	758	841	-	_
Intangible assets	15	41	15	-	_
Deferred tax assets	16	225	276	-	_
Total non-current assets		29,573	30,054	34,402	32,612
Total assets		179,763	159,557	125,554	105,097

# Statements of Financial Position June 30, 2011

		Gro	oup	Company		
	Note	2011	2010	2011	2010	
		\$'000	\$'000	\$'000	\$'000	
LIABILITIES AND EQUITY						
Current liabilities						
Bank overdrafts and short-term						
bank borrowings	17	37,224	26,925	24,925	11,259	
Trade payables	18	22,718	19,161	9,010	6,357	
Other payables	19	7,564	6,540	2,117	1,858	
Current portion of finance leases	20	31	29	_	_	
Derivative financial instruments	21	222	77	148	_	
Current portion of long-term borrowings	22	302	425	_	_	
Income tax payable		2,154	2,213	1,220	1,496	
Total current liabilities		70,215	55,370	37,420	20,970	
Non-current liabilities						
Non-current portion of finance leases	20	133	28	_	_	
Long-term borrowings	22	2,224	2,451	_	_	
Deferred tax liabilities	16	1,007	868	280	280	
Total non-current liabilities		3,364	3,347	280	280	
Capital, reserves and non-controlling interests						
Share capital	23	49,488	47,319	49,488	47,319	
Treasury shares	24	(950)	(950)	(950)	(950)	
Reserves	25	55,682	52,544	39,316	37,478	
Equity attributable to the shareholders of the company		104,220	98,913	87,854	83,847	
Non-controlling interests		1,964	1,927	_	_	
Total equity		106,184	100,840	87,854	83,847	
Total liabilities and equity		179,763	159,557	125,554	105,097	
• •						

# Consolidated Statement of Comprehensive Income Year ended June 30, 2011

		Group		
	Note	2011 \$'000	2010 \$'000	
Revenue	26	246,760	200,398	
Cost of sales		(206,843)	(165,799)	
Gross profit		39,917	34,599	
Other operating income	27	840	896	
Selling and distribution expenses		(13,671)	(12,370)	
Administrative expenses		(13,369)	(11,440)	
Other operating expenses		(483)	(524)	
Finance costs	28	(984)	(787)	
Share of profit of an associate		778	260	
Profit before income tax		13,028	10,634	
Income tax expense	29	(2,211)	(2,423)	
Profit for the year	30	10,817	8,211	
Other comprehensive (loss) income:				
Exchange differences on translation of foreign operations		(979)	314	
Changes in share of other comprehensive loss of an associate		(69)	(41)	
Other comprehensive (loss) income for the year, net of tax		(1,048)	273	
Total comprehensive income for the year		9,769	8,484	
Profit attributable to:				
Shareholders of the company		10,509	7,990	
Non-controlling interests		308	221	
		10,817	8,211	
Total comprehensive income attributable to:				
Shareholders of the company		9,432	8,251	
Non-controlling interests		337	233	
		9,769	8,484	
Earnings per share				
Basic (cents)	31	2.66	2.05	
Diluted (cents)	31	2.66	2.05	

See accompanying notes to financial statements.



# Statements of Changes in Equity Year ended June 30, 2011

				Reserves						
	Note	Share capital \$'000	Treasury shares \$'000	Revaluation reserve \$'000	Foreign currency translation reserve \$'000	Other reserve \$'000	Accumulated profits \$'000	Equity attributable to shareholders of the company \$'000	Non- controlling interests \$'000	Total equity \$'000
<u>Group</u>										
Balance at July 1, 2009		47,319	(950)	3,791	(840)	24	46,739	96,083	2,383	98,466
Total comprehensive income for the year		_	_	-	261	_	7,990	8,251	233	8,484
Capital investment by non-controlling interests		-	-	-	-	-	-	-	14	14
Share of post acquisition reserve of an associate		_	-	-	-	6	-	6	-	6
Acquisition of additional interests in a subsidiary		_	-	_	(87)	(472) <sup>(a)</sup>	-	(559)	(403)	(962)
Dividend paid to non-controlling interests		_	_	-	-	_	_	-	(300)	(300)
Final dividend for the previous year paid	32	_	_	_	-	_	(1,947)	(1,947)	-	(1,947)
Interim dividend for the year paid	32		-	-	-	-	(2,921)	(2,921)	-	(2,921)
Balance at June 30, 2010		47,319	(950)	3,791	(666)	(442)	49,861	98,913	1,927	100,840
Total comprehensive income for the year		-	-	-	(1,077)	-	10,509	9,432	337	9,769
Issue of share capital Dividend paid to	23	2,169	-	-	-	-	(2,169)	-	-	-
non-controlling interests		-	-	-	-	-	-	-	(300)	(300)
Final dividend for the previous year paid	32	_	_	-	-	_	(1,726)	(1,726)	-	(1,726)
Interim dividend for the year paid	32		-	-	-	_	(2,399)	(2,399)	-	(2,399)
Balance at June 30, 2011		49,488	(950)	3,791	(1,743)	(442)	54,076	104,220	1,964	106,184

#### Note:

<sup>&</sup>lt;sup>(a)</sup> In 2010, the Group increased its equity interests in a subsidiary from 60% to 100%. The difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid was recognised directly in equity.

# Statements of Changes in Equity Year ended June 30, 2011

				Res		
	Note	Share capital	Treasury shares	Revaluation reserve	Accumulated profits	Total equity
		\$'000	\$'000	\$'000	\$'000	\$'000
Company						
Balance at July 1, 2009		47,319	(950)	2,295	32,981	81,645
Total comprehensive income for the year		-	_	_	7,070	7,070
Final dividend for the previous year paid	32	-	-	-	(1,947)	(1,947)
Interim dividend for the year paid	32		-	-	(2,921)	(2,921)
Balance at June 30, 2010		47,319	(950)	2,295	35,183	83,847
Total comprehensive income for the year		_	_	_	8,132	8,132
Issue of share capital	23	2,169	_	_	(2,169)	_
Final dividend for the previous year paid	32	_		_	(1,726)	(1,726)
Interim dividend for the year paid	32		_	_	(2,399)	(2,399)
Balance at June 30, 2011		49,488	(950)	2,295	37,021	87,854

See accompanying notes to financial statements.



# Consolidated Statement of Cash Flows

Year ended June 30, 2011

	2011 \$'000	2010 \$'000
Operating activities		
Profit before income tax	13,028	10,634
Adjustments for:		
Depreciation expense	2,586	2,821
Amortisation expense	17	3
Interest income	(21)	(29)
Interest expense	984	787
(Gain) Loss on disposal of property, plant and equipment	(7)	1
Gain on disposal of available-for-sale investments	_	(12)
Club membership written off	_	11
Property, plant and equipment written off	1	3
Inventories written off	302	_
Allowance (Writeback of allowance) for inventories obsolescence	86	(36)
(Reversal of) Allowance for doubtful receivables	(347)	94
Provision for onerous contracts	_	817
Fair value adjustments on derivative financial instruments taken to		
profit or loss	145	53
Share of profit of an associate	(778)	(260)
Operating cash flows before movement in working capital	15,996	14,887
Trade receivables	(7,654)	(10,867)
Other receivables	(139)	(605)
Inventories	(12,443)	(18,338)
Trade payables	3,732	4,178
Other payables	1,321	2,276
Cash from (used in) operations	813	(8,469)
Income tax paid	(2,088)	(1,540)
Net cash used in operating activities	(1,275)	(10,009)

# Consolidated Statement of Cash Flows

Year ended June 30, 2011

	2011 \$'000	2010 \$'000
Investing activities		
Purchase of property, plant and equipment (a)	(2,131)	(1,582)
Proceeds from disposal of property, plant and equipment	279	22
Leasehold prepayments	(1)	(38)
Acquisition of additional interests in a subsidiary	_	(962)
Proceeds from disposal of available-for-sale investments	_	46
Purchase of intangible assets	(41)	_
Interest received	21	29
Net cash used in investing activities	(1,873)	(2,485)
Financing activities		
Proceeds from short-term bank borrowings	123,243	48,837
Repayment of short-term bank borrowings	(111,951)	(32,479)
Repayment of finance lease obligations	(85)	(41)
Proceeds from long-term bank borrowings	_	938
Repayment of long-term bank borrowings	(449)	(1,370)
Capital contribution by non-controlling interests	_	14
Interest paid	(984)	(787)
Dividend paid	(4,125)	(4,868)
Dividend paid to non-controlling interests	(300)	(300)
Net cash from financing activities	5,349	9,944
Net increase (decrease) in cash and cash equivalents	2,201	(2,550)
Cash and cash equivalents at beginning of year	14,129	16,303
Effects of exchange rate changes on the balance of cash held in foreign currencies	330	376
Cash and cash equivalents at end of year (b)	16,660	14,129

# Notes:

# (a) Purchase of property, plant and equipment

During the financial year, the group acquired property, plant and equipment with an aggregate cost of \$2,323,000 (2010: \$1,582,000) of which \$192,000 (2010: \$Nii) was acquired by means of finance leases. Cash payment of \$2,131,000 (2010: \$1,582,000) were made to purchase property, plant and equipment.

# (b) Cash and cash equivalents at end of year

The cash and cash equivalents consists of the following:

	2011	2010
	\$'000	\$'000
Cash and bank balances (Note 6)	18,022	15,449
Bank overdrafts (Note 17)	(1,362)	(1,320)
Total	16,660	14,129

See accompanying notes to financial statements.



### 1 GENERAL

The company (Registration No. 198000057W) is incorporated in Singapore with its principal place of business and registered office at 24 Gul Crescent, Jurong Town, Singapore 629531. The company is listed on the Singapore Exchange Securities Trading Limited. The financial statements are expressed in Singapore dollars.

The principal activities of the company are that of cable and wire manufacturer and dealer in such products and investment holding.

The principal activities of the subsidiaries and associate are stated in Notes 10 and 11 respectively to the financial statements.

The consolidated financial statements of the group and statement of financial position and statement of changes in equity of the company for the year ended June 30, 2011 were authorised for issue by the Board of Directors on September 15, 2011.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING - The financial statements are prepared in accordance with the historical cost basis, except as disclosed in the accounting policies below, and are drawn up in accordance with the provisions of the Singapore Companies Act and Singapore Financial Reporting Standards ("FRS").

ADOPTION OF NEW AND REVISED STANDARDS - In the current financial year, the group and the company have adopted all the new and revised FRSs and Interpretations of FRS ("INT FRS") that are relevant to its operations and effective for annual periods beginning on or after July 1, 2010. The adoption of these new/revised FRSs and INT FRSs does not result in changes to the group's and company's accounting policies and has no material effect on the amounts reported for the current or prior years.

At the date of authorisation of these financial statements, the following FRS that is relevant to the group and the company was issued but not effective:

### FRS 24 (Revised) Related Party Disclosures

FRS 24 (Revised) Related Party Disclosures is effective for annual periods beginning on or after January 1, 2011. The revised standard clarifies the definition of a related party and consequently additional parties may be identified as related to the reporting entity. In the period of initial adoption, the changes to related party disclosures, if any, will be applied retrospectively with restatement of the comparative information.

Management anticipates that the adoption of the above revised FRS in future periods will not have a material impact on the financial statements of the group and of the company in the period of their initial adoption.

BASIS OF CONSOLIDATION - The consolidated financial statements incorporate the financial statements of the company and entities (including special purpose entities) controlled by the company (its subsidiaries). Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by other members of the group.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are identified separately from the group's equity therein. The interest of non-controlling shareholders may be initially measured (at date of original business combination) either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the company.

When the group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for (i.e. reclassified to profit or loss or transferred directly to retained earnings) in the same manner as would be required if the relevant assets or liabilities were disposed of. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under FRS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or jointly controlled entity.

In the company's financial statements, investments in subsidiaries and associate are carried at cost less any impairment in net recoverable value that has been recognised in profit or loss.

BUSINESS COMBINATIONS - The acquisition of subsidiaries and businesses are accounted for using the acquisition method. The consideration for each acquisition is measured at the aggregate of the acquisition date fair values of assets given, liabilities incurred by the group to the former owners of the acquiree and equity interests issued by the group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred.

Where applicable the consideration for the acquisition includes any asset or liability resulting from a contingent consideration arrangement, measured at its acquisition-date fair value. Subsequent changes in such fair values are adjusted against the cost of acquisition where they qualify as measurement period adjustments (see below). The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with FRS 39 Financial Instruments: Recognition and Measurement, or FRS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

Where a business combination is achieved in stages, the group's previously held interest in the acquired entity are remeasured to fair value at the acquisition date (i.e. the date the group attains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest were disposed of.



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under the FRS are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with FRS 12 Income Taxes and FRS 19 Employee Benefits respectively;
- liabilities or equity instruments related to the replacement by the group of an acquiree's share-based payment awards are measured in accordance with FRS 102 Share-based Payment; and
- assets (or disposal groups) that are classified as held for sale in accordance with FRS 105 Noncurrent Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see below), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

The measurement period is the period from the date of acquisition to the date the group obtains complete information about facts and circumstances that existed as of the acquisition date - and is subject to a maximum of one year from acquisition date.

The accounting policy for initial measurement of non-controlling interests is described above.

FINANCIAL INSTRUMENTS - Financial assets and financial liabilities are recognised on the group's statement of financial position when the group becomes a party to the contractual provisions of the instrument.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial instrument and allocating interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees or received that form an integral part of the effective interest rate, transaction costs and other premium or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period. Income and expense is recognised on an effective interest basis for debt instruments other than those financial instruments "at fair value through profit or loss".

### Financial assets

All financial assets are recognised and de-recognised on a trade date where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value plus transaction costs.

# Loans and receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in active markets are classified as "loans and receivables". Loans and receivables are measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest method, except for short-term receivables where the recognition of interest would be immaterial.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Financial assets (Cont'd)

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 30 to 120 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade and other receivables where the carrying amount is reduced through the use of an allowance account. When trade or other receivables are uncollectible, these are written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

### Derecognition of financial assets

The group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the group retains substantially all the risks and rewards of ownership of a transferred financial asset, the group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

#### Financial liabilities and equity instruments

# Classification as debt or equity

Financial liabilities and equity instruments issued by the group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Financial liabilities and equity instruments (Cont'd)

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

### **Financial liabilities**

Trade and other payables are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest method, with interest expense recognised on an effective yield basis.

Interest-bearing bank loans and overdrafts are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in accordance with the group's accounting policy for borrowing costs (see below).

### Derecognition of financial liabilities

The group derecognises financial liabilities when, and only when, the group's obligations are discharged, cancelled or they expire.

# **Derivative financial instruments**

The group enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risk, including foreign exchange forward contracts. The group does not use derivative financial instruments for speculative purposes. Further details of derivative financial instruments are disclosed in Note 21 to the financial statements.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

### Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in profit or loss immediately, together with any changes in the fair value of the hedged item that is attributable to the hedged risk. The change in the fair value of the hedging instrument and the change in the hedged item attributable to the hedged risk are recognised in the line of the statement of comprehensive income relating to the hedged item.

Hedge accounting is discontinued when the group revokes the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. The adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to profit or loss from that date.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Financial liabilities and equity instruments (Cont'd)

### Financial guarantee contracts

Financial guarantee contract liabilities are measured initially at their fair values and subsequently at the higher of the amount of obligation under the contract recognised as a provision in accordance with FRS 37 Provision, Contingent Liabilities and Contingent Assets and the amount initially recognised less cumulative amortisation in accordance with FRS 18 Revenue.

LEASES - Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The group as lessee

Assets held under finance leases are recognised as assets of the group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of liability. Finance charges are charged directly to profit or loss.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

# The group as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished.

INVENTORIES - Inventories are stated at the lower of cost and net realisable value. Inventories comprise electrical and electronic components and products, lights and lighting components and cable and wire products for trading by the various subsidiaries and raw materials, work-in-progress and finished goods for the company and other manufacturing entities. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

The cost of inventories for trading is calculated on the weighted-average basis. The cost of raw materials for manufacturing entities is calculated on the first-in-first-out basis. Finished goods for manufacturing entities are calculated using the weighted-average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

PROPERTY, PLANT AND EQUIPMENT - Property, plant and equipment are carried at cost or valuation less accumulated depreciation and any impairment losses. Revaluations for freehold properties and leasehold land and buildings are performed with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair values at the end of the reporting period.



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Any revaluation increase arising on the revaluation of such property is recognised in other comprehensive income and accumulated in revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation is charged to profit or loss to the extent that it exceeds the balance, if any, held in the revaluation reserve relating to a previous revaluation of that asset.

Depreciation on revalued buildings is charged to profit or loss.

Depreciation is charged so as to write off the cost or valuation of assets, other than land, over their estimated useful lives, using the straight-line method, on the following bases:

Freehold properties - 2%

Leasehold land and buildings - 1.67% to 10.4%
Office equipment and furniture - 7.5% to 100%
Plant and machinery - 10% to 20%
Motor vehicles - 15% to 20%

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Depreciation is not provided on freehold land.

Fully depreciated assets still in use are retained in the financial statements.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, if there is no certainty that the lessee will obtain ownership by the end of the lease term, the asset shall be fully depreciated over the shorter of the lease term and its useful life.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amounts of the asset and is recognised in profit or loss. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the revaluation reserve is transferred directly to accumulated profits.

INVESTMENT PROPERTY - Investment property, which is properly held to earn rentals, is carried at cost less accumulated depreciation and any impairment losses. Depreciation is charged so as to write off the cost of the investment property over its estimated useful life at an annual rate of 2% using the straight-line method.

The estimated useful life, residual value and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on disposal or retirement of an item of investment property is determined as the difference between the sales proceeds and the carrying amounts of the asset and is recognised in profit or loss.

INTANGIBLE ASSETS - Intangible assets include patents, trademarks and technical fees which are amortised using the straight-line method over their useful lives of between 3 to 20 years. Intangible assets are stated at cost less accumulated amortisation and accumulated impairment loss. Where an indication of impairment exists, the carrying amount of any intangible asset is assessed and written down immediately to its recoverable amount.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

The estimated useful lives and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

IMPAIRMENT OF TANGIBLE AND INTANGIBLE ASSETS - At the end of each reporting period, the group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

ASSOCIATE - An associate is an entity over which the group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the group's share of the net assets of the associate, less any impairment in the value of individual investments. Losses of an associate in excess of the group's interest in that associate (which includes any long-term interests that, in substance, form part of the group's net investment in the associate) are not recognised, unless the group has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate recognised at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment. Any excess of the group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

Where a group entity transacts with an associate of the group, profits and losses are eliminated to the extent of the group's interest in the relevant associate.



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

PROVISIONS - Provisions are recognised when the group has a present obligation (legal or constructive) as a result of a past event, it is probable that the group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

### Onerous contracts

Present obligations arising under onerous contracts are recognised and measured as a provision. An onerous contract is considered to exist where the group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

REVENUE RECOGNITION - Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

#### Sale of goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

# Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

#### Dividend income

Dividend income from investments is recognised when the shareholders' right to receive payment has been established.

BORROWING COSTS - Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

RETIREMENT BENEFIT COSTS - Payments to defined contribution retirement benefit plans are charged as an expense when employees have rendered the services entitling them to the contribution. Payments made to state-managed retirement benefit schemes, such as the Singapore Central Provident Fund, are dealt with as payments to defined contribution plans where the group's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

EMPLOYEE LEAVE ENTITLEMENT - Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

SHARE-BASED PAYMENTS - The group issues equity-settled share-based payments to qualifying employees. Equity-settled share-based payments are measured at fair value of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the group's estimate of the number of equity instruments that will eventually vest.

INCOME TAX - Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or tax deductible. The group's liability for current tax is calculated using tax rates (and tax laws) that have been enacted or substantively enacted in countries where the company and its subsidiaries operate by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associate, except where the group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets arising from deductible temporary differences associated with such investments and interest are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.



# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items credited or debited outside profit or loss (either in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss (either in other comprehensive income or directly in equity, respectively), or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or determining the excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over cost.

FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION - The individual financial statements of each group entity are measured and presented in the currency of the primary economic environment in which the entity operates (its functional currency). The consolidated financial statements of the group and the statement of financial position and statement of changes in equity of the company are presented in Singapore dollars, which is the functional currency of the company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency are recorded at the rate of exchange prevailing on the date of the transaction. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised in other comprehensive income.

Exchange differences on transactions entered into in order to hedge certain foreign currency risks are described in the derivative financial instruments accounting policy above.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the group's foreign operations (including comparatives) are expressed in Singapore dollars using exchange rates prevailing at the end of the reporting period. Income and expense items (including comparatives) are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in a separate component of equity under the header of foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities (including monetary items that, in substance, form part of the net investment in foreign entities), and of borrowings and other currency instruments designated as hedges of such investments, are recognised in other comprehensive income and accumulated in a separate component of equity under the header of foreign currency translation reserve.

CASH AND CASH EQUIVALENTS IN THE STATEMENT OF CASH FLOWS - Cash and cash equivalents comprise cash on hand and demand deposits and bank overdrafts that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

### 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the group's accounting policies, which are described in Note 2, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### (a) Critical judgements in applying the entity's accounting policies

The following are the critical judgements, apart from those involving estimates (see below), that management has made in the process of applying the group's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

#### i) <u>Taxes</u>

Significant judgement is involved in determining the group's provision for taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The company recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the tax provisions in the period in which such determination is made.

### (b) Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

# i) Allowance for doubtful receivables

Allowance for doubtful receivables of the group is based on an assessment of the collectibility of receivables. A considerable amount of judgement is required in assessing the ultimate realisation of these receivables, including their current creditworthiness, past collection history of each customer and ongoing dealings with them. If the financial conditions of the counterparties with which the group contracted were to deteriorate, resulting in an impairment of their ability to make payments, additional allowance may be required.

The allowance and carrying amount of doubtful receivables at the end of the reporting period are disclosed in Note 7 to the financial statements.

# 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D)

#### (b) Key sources of estimation uncertainty (Cont'd)

#### ii) Provision for onerous contracts

An onerous contract is considered to exist where the group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

An assessment is made at each reporting date whether any major contracts are deemed onerous and provisions are made accordingly. Provisions for onerous contracts represent the estimated losses arising from the difference between the committed selling prices and estimated cost of sales for the unfulfilled sales quantities committed in respect of contracts for which delivery has substantially commenced by the end of the financial year.

The provision for onerous contracts at the end of the reporting period is disclosed in Note 19 to the financial statements.

### iii) Allowance for inventories

The policy for allowance for inventories for the group is based on management's judgement and evaluation of the saleability and the aging analysis of the individual inventory item. A considerable amount of judgement is required in assessing the ultimate realisation of these inventories, including the current market price and movement trend of each inventory. The carrying amount of inventories at the end of the reporting period is disclosed in Note 9 to the financial statements.

### iv) Impairment of investments in subsidiaries and associate

Management of the company performs impairment assessment of the recoverable amount of the investments in subsidiaries and associate at the end of each reporting period to determine whether there is any indication that its subsidiaries and associate are impaired. Where there is an indicator of impairment, the recoverable amounts of investment in subsidiaries and associate would be determined based on higher of fair value less costs to sell and value-in-use calculations. The value-in-use calculations require the use of judgements and estimates.

The carrying amount of investments in and advances to subsidiaries at end of the reporting period was \$26,696,000 (2010: \$25,143,000), which is net of an impairment loss of \$11,040,000 (2010: \$11,571,000).

The carrying amount of investments in associate at the end of the reporting period is disclosed in Note 11 to the financial statements.

# v) <u>Fair value of freehold land, freehold properties, leasehold land and leasehold buildings</u>

The group has recorded its freehold land at valuation.

The group's freehold properties, leasehold land and buildings are stated at cost or valuation less accumulated depreciation and impairment loss. Where there is an indication of impairment, the recoverable amounts of the freehold land, leasehold land and leasehold buildings would be determined by management using independent valuers.

# 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D)

- (b) Key sources of estimation uncertainty (Cont'd)
  - v) <u>Fair value of freehold land, freehold properties, leasehold land and leasehold buildings</u> (Cont'd)

The group has recorded its freehold land, freehold properties, leasehold land and leasehold buildings at \$21,667,000 as at June 30, 2011 (2010: \$21,960,000). In making its judgement, management engaged professional third party valuers in 2009 to perform a valuation exercise on the land and buildings to ensure that the fair value reflects the current economic conditions in 2009 and have updated their estimates based on latest property prices in current year.

Management has assessed the fair value of the properties as at June 30, 2011 to approximate their carrying amount.

# vi) Fair value of investment property

The group's investment property is stated at cost less accumulated depreciation and impairment loss. Where there is an indication of impairment, the recoverable amount of investment property would be determined by management using independent valuers.

The estimated market value may differ from the price at which the investment property could be sold at a particular time, since actual selling prices are negotiated between willing buyers and sellers. Also, certain estimates require an assessment of factors not within management's control, such as market conditions.

The carrying amount of the investment property as at the end of the reporting period was \$1,221,000 (2010: \$1,259,000). No impairment is deemed to be necessary by management.

# vii) Assessment of the impact to the group from Canterbury earthquake

The group has operations in Canterbury, New Zealand. During the year, as a result of the earthquakes and aftershocks in Canterbury, the group suffered some damage to its land and buildings. The group also suffered damage to its office equipment, machinery, furniture and fittings, inventories and business interruption, all of which are covered under the group's insurance policy.

An insurance claim is currently in progress in relation to the claims to date on the cost of the damaged properties and inventories. This has been included in the statement of financial position as other receivables amounting to \$368,000 as management is confident the claim will be successful.

As at the end of the reporting period, management has assessed that it is not possible to quantify the value of the damage to the buildings and no confirmation has been received regarding the viability of rebuilding on the current site or cost of repairs. The net book value of the buildings affected by the earthquake is \$2,210,000 as at the end of the reporting period and these are classified as freehold properties in Note 12 to the financial statements. The insurance coverage for the freehold properties is \$2,300,000. No impairment and/or insurance recovery has been recognised for the affected buildings.



# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT

### (a) Categories of financial instruments

The following table sets out the financial instruments as at the end of the reporting period.

	Group		Com	pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Loans and receivables (including cash and cash				
equivalents)	83,508	73,768	50,589	40,892
Financial liabilities				
Amortised cost	67,570	53,314	35,217	18,631
Derivative financial instruments	222	77	148	

### (b) Financial risk management policies and objectives

The group's overall financial risk management programme seeks to minimise potential adverse effects of financial performance of the group. Management reviews the overall financial risk management on specific areas, such as market risk (including foreign exchange risk, interest rate risk, equity price risk), credit risk, liquidity risk, cash flow interest rate risk, use of derivative financial instruments and investing excess cash.

The group uses a variety of derivative financial instruments to manage its exposure to interest rate and foreign currency risk, including:

 short-term forward foreign contracts to manage the foreign currency exchange rate risk.

There has been no change to the group's exposure to these financial risks or the manner in which it manages and measures the risk. Market risk exposures are measured using sensitivity analysis indicated below.

# i) <u>Foreign exchange risk management</u>

The group operates regionally, giving rise to significant exposure to market risk from changes in foreign exchange rates. Exposures to foreign exchange risks are managed as far as possible by natural hedge of matching assets and liabilities.

The group's exposure to foreign exchange risk arises mainly from transactions denominated in United States dollar and other foreign currencies relative to the Singapore dollar.

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

- (b) Financial risk management policies and objectives (Cont'd)
  - i) Foreign exchange risk management (Cont'd)

At the end of the reporting period, the carrying amounts of significant monetary assets and monetary liabilities that are not denominated in the functional currencies of the respective group entities are as follows:

		Group			Company			
	Liabi	Liabilities Assets		Liab	ilities	Assets		
	2011	2010	2011	2010	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
United States dollar	12,980	10,846	6,519	5,329	6,988	4,167	5,412	2,033
Euro	1,272	1,202	52	117	400	525	_	_
Singapore dollar	134	102	1,263	1,575	_	_	_	_

Management enters into short-term forward foreign currency exchange contracts to manage foreign currency exchange rate risk. The group's commitments on forward foreign exchange contracts at year end are disclosed in Note 21.

The company has a number of investments in foreign subsidiaries, whose net assets are exposed to currency translation risk. The group does not currently designate its foreign currency denominated debt as a hedging instrument for the purpose of hedging the translation of its foreign operations.

### Foreign currency sensitivity

The following table details the sensitivity to a 10% increase and decrease in the Singapore dollar against the relevant foreign currencies. The sensitivity analysis includes external loans as well as loans to foreign operations within the group where the denomination of the loan is in a currency other than the currency of the lender or the borrower.

If the Singapore dollar appreciates (depreciates) by 10% against the relevant foreign currency, profit before tax will increase (decrease) by:

		States mpact	Euro impact		Singapore Dollar impact	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Group						
Profit or loss	225	522	(50)	(101)	(113)	(147)
Company						
Profit or loss	(246)	213	40	53		

The impact to profit or loss is mainly attributable to the exposure outstanding on receivables and payables at the end of the reporting period in the group.

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

# (b) Financial risk management policies and objectives (Cont'd)

# i) Foreign exchange risk management (Cont'd)

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

# ii) <u>Interest rate risk management</u>

The group's exposure to the risk of changes in interest rates relates mainly to bank borrowings. The group actively reviews its debt portfolio to achieve the most favourable interest rates available.

The interest rates and terms of repayment for bank borrowings, leases and longterm borrowings of the group are disclosed in Notes 17, 20 and 22 to the financial statements.

A significant portion of the group's borrowings are on a fixed rate interest basis. Accordingly, future fluctuation in interest rate is not expected to have any significant impact on the profit or loss of the group.

The interest rates and repricing period for fixed deposits are disclosed in Note 6 to the financial statements.

Summary quantitative date of the group's interest-bearing financial instruments can be found in Section (iv) of this note.

### iii) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the group. The group has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

Trade receivables of the group consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

The company is exposed to a concentration of credit risk as trade receivables amounting to about 11% (2010: 11%) are due mainly from a key customer with good payment history.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

# (b) Financial risk management policies and objectives (Cont'd)

# iii) <u>Credit risk management</u> (Cont'd)

The carrying amount of financial assets recorded in the financial statements, grossed up for any allowances for losses, represents the group's maximum exposure to credit risk without taking account of the value of any collateral obtained.

Further details of credit risks on trade receivables are disclosed in Note 7 to the financial statements.

The credit risk for gross trade receivables based on the information provided to key management is as follows:

	Gro	Group		pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
By geographical areas				
Singapore	48,751	46,443	34,775	31,725
Malaysia	7,704	5,980	63	9
Brunei	1,726	1,210	95	30
New Zealand	2,382	2,012	_	_
Vietnam	3,418	1,944	924	346
Thailand	659	358	574	345
Japan	443	_	443	_
Others	662	938	74	341
Total gross trade				
receivables	65,745	58,885	36,948	32,796

# iv) <u>Liquidity risk management</u>

The group maintains sufficient cash and cash equivalents, availability of adequate committed funding lines from financial institutions and internally generated cash flows to finance their activities. The group finances their liquidity through internally generated cash flows and minimises liquidity risk by keeping committed credit lines available.

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

- (b) Financial risk management policies and objectives (Cont'd)
  - iv) <u>Liquidity risk management</u> (Cont'd)

# Liquidity and interest risk analyses

# Non-derivative financial liabilities

The following tables detail the remaining contractual maturity for non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the group and company can be required to pay. The table includes both interest and principal cash flows. The adjustment column represents the possible future cash flows attributable to the instrument included in the maturity analysis which is not included in the carrying amount of the financial liabilities in the statement of financial position.

	Weighted average effective interest rate % p.a.	On demand or within 1 year \$'000	Within 2 to 5 years \$'000	Adjustments \$'000	Total \$'000
	% р.u.	\$ 000	\$ 000	\$ 000	\$ 000
<u>Group</u>					
2011					
Non-interest bearing	-	27,656	-	-	27,656
Finance lease liability (fixed rate)	14.95	35	154	(25)	164
Fixed interest rate	1 1170	00	101	(20)	101
instruments	2.62	38,509	2,282	(1,041)	39,750
	=	66,200	2,436	(1,066)	67,570
2010					
Non-interest bearing	-	23,456	_	-	23,456
Finance lease liability (fixed rate)	9.93	32	29	(4)	57
Variable interest rate instruments	5.85	1,213	_	(67)	1,146
Fixed interest rate instruments	3.13	27,025	2,748	(1,118)	28,655
	=	51,726	2,777	(1,189)	53,314
Company	_				
2011					
Non-interest bearing	-	10,292	_	-	10,292
Fixed interest rate instruments	1.53	25,306	_	(381)	24,925
	-	35,598	-	(381)	35,217
2010	=				
Non-interest bearing	_	7,372	_	_	7,372
Fixed interest rate		1,012			7,072
instruments	1.91	11,478	-	(219)	11,259
	=	18,850	_	(219)	18,631

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

- (b) Financial risk management policies and objectives (Cont'd)
  - iv) <u>Liquidity risk management</u> (Cont'd)

# Non-derivative financial liabilities (Cont'd)

The maximum amount that the company could be forced to settle under the corporate guarantee in relation to credit facilities granted to subsidiaries in Note 33 is \$52,038,000 (2010: \$51,643,000). The earliest period that the guarantee could be called is within 1 year (2010: 1 year) from the end of the reporting period. The company considers that it is more likely than not that no amount will be payable under the arrangement.

### Non-derivative financial assets

The following table details the expected maturity for non-derivative financial assets. The tables below have been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on those assets except where the group and the company anticipate that the cash flow will occur in a different period.

	Weighted average effective interest rate	On demand or within 1 year	Adjustments	Total
	% p.a.	\$'000	\$'000	\$'000
Group				
2011				
Non-interest bearing Fixed interest rate	-	82,999	-	82,999
instruments	0.79	513	(4)	509
		83,512	(4)	83,508
2010				
Non-interest bearing Fixed interest rate	_	72,752	_	72,752
instruments	1.24	1,029	(13)	1,016
		73,781	(13)	73,768
Company				
2011				
Non-interest bearing	_	50,589	_	50,589
2010				
Non-interest bearing  Fixed interest rate	-	40,886	-	40,886
instruments	0.15	6	_	6
		40,892		40,892

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

- (b) Financial risk management policies and objectives (Cont'd)
  - iv) <u>Liquidity risk management</u> (Cont'd)

#### **Derivative financial instruments**

The fair value of the gross settled foreign exchange forward contracts which are on demand or within one year payable amounted to \$222,000 in liabilities as at June 30, 2011 (2010: \$77,000).

#### v) Fair values of financial assets and financial liabilities

The carrying amounts of cash and cash equivalents, trade and other current receivables and payables and other liabilities approximate their respective fair values due to the relatively short-term maturity of these financial instruments. The fair values of other classes of financial assets and liabilities are disclosed in the respective notes to financial statements.

The fair values of financial assets and financial liabilities are determined as follows:

- the fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- the fair value of derivative instruments are calculated using quoted prices.
   Where such prices are not available, discounted cash flow analysis is used, based on the applicable yield curve of the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.

Management considers that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the financial statements approximate their fair values.

The group classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- a. quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- b. inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- c. inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The fair value of the group's derivative financial instruments is classified as Level 2. There were no significant movements between different levels during the year.

# 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT (CONT'D)

### (c) Capital risk management policies and objectives

The group manages its capital to ensure that entities in the group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the group consists of debt, which includes the borrowings disclosed in Notes 17, 20 and 22 (net of cash and cash equivalents) and equity attributable to equity holders of the parent, comprising issued capital, reserves and accumulated profits as disclosed in Notes 23 to 25.

The group is required by covenants imposed by banks to maintain a maximum gearing ratio for its credit facilities. The group is in compliance with its externally imposed capital requirements for the financial years ended June 30, 2011 and 2010.

The Board of Directors reviews the capital structure regularly to achieve an appropriate capital structure. As part of this review, the Board considers the cost of capital and the risks associated with each class of capital and makes adjustments to the capital structure, where appropriate, in light of changes in economic conditions and the risk of characteristics of the underlying assets.

The group's overall strategy remains unchanged from 2010.

# 5 RELATED PARTY TRANSACTIONS

Related parties are entities with common direct or indirect shareholders and/or directors. Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.

Some of the group's transactions and arrangements are with related parties and the effect of these on the basis determined between the parties are reflected in these financial statements. The balances are unsecured, interest-free and repayable on demand.

During the year, the group entered into the following significant transactions with related parties:

	Group	
	2011	2010
	\$'000	\$'000
Associate:		
Sales	(5,065)	(4,993)
Companies in which key management have interests:		
Sales	(1,435)	(4,176)
Purchases	3,139	3,204
Purchases of plant and equipment	_	36
Freight and handling charges	715	437
Acquisition of additional interests in a subsidiary		962



# 5 RELATED PARTY TRANSACTIONS (CONT'D)

Compensation of directors and key management personnel

The remuneration of directors and other members of key management during the year was as follows:

	Gre	oup
	2011	2010
	\$'000	\$'000
Short-term benefits	3,868	3,465
Post-employment benefits	125	127
	3,993	3,592

# 6 CASH AND BANK BALANCES

	Gro	Group		pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Cash and bank balances	17,513	14,433	8,552	6,056
Fixed deposits	509	1,016	-	6
	18,022	15,449	8,552	6,062

The fixed deposits bear interest ranging from 0.45% to 0.80% (2010 : 0.15% to 1.25%) per annum and are due within 12 months. The fixed deposits can be converted to a known amount of cash at minimum charges at short notice.

Significant group and company's cash and bank balances that are not denominated in the functional currencies of the respective entities are as follows:

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Denominated in:				
Euro	21	27	_	-
Singapore dollar	1	1	_	-
United States dollar	1,239	861	635	350

# 7 TRADE RECEIVABLES

	Group		Company	
-	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Outside parties	63,711	58,032	34,320	31,259
Less: Allowance for doubtful receivables	(832)	(1,152)	(788)	(1,126)
-	62,879	56,880	33,532	30,133
Related parties (Note 5)	642	102	95	30
Subsidiaries (Note 10)	-	_	1,448	907
Associate	1,392	751	1,085	600
-	64,913	57,733	36,160	31,670
Retention sums included in trade receivables above:				
Outside parties	-	38	_	

The retention sum arises from contract work which are due for settlement after 12 months but have been classified as current because they are expected to be realised in the normal operating cycle.

The average credit period on sales of goods is 30 to 120 days (2010 : 30 to 120 days). No interest is charged on the trade receivables.

In determining the recoverability of a trade receivable, the group considers any change in the credit quality of the trade receivables from the date credit was initially granted up to the reporting date. Management believes that there is no further allowance required in excess of the allowance for doubtful receivables as there has been no significant change in credit quality and the amounts of receivables (net of allowances) are still considered recoverable.

# 7 TRADE RECEIVABLES (CONT'D)

The table below is an analysis of trade receivables as at June 30:

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Not past due and not impaired	41,562	37,211	23,384	20,339
Past due but not impaired (i)	10,658	9,408	-	_
	52,220	46,619	23,384	20,339
Past due and reviewed for impairment - collectively assessed (ii)	13,230	12,114	13,313	12,331
Less: Allowance for impairment	(537)	(1,000)	(537)	(1,000)
•	12,693	11,114	12,776	11,331
Impaired receivables - individually assessed (ii), (iii):				
<ul> <li>Past due more than 6 months and no response to repayment demands</li> </ul>	295	152	251	126
Less: Allowance for impairment	(295)	(152)	(251)	(126)
	-	-	-	_
Total trade receivables, net	64,913	57,733	36,160	31,670

# (i) Aging of receivables that are past due but not impaired

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
< 3 months	9,478	8,657	_	_
3 months to 6 months	1,094	750	-	_
6 months to 12 months	86	1	-	_
	10,658	9,408	-	_

<sup>(</sup>ii) These amounts are stated before any deduction for impairment losses.

(iii) These receivables are not secured by any collateral or credit enhancements.

Movements in the allowance for doubtful receivables:

	Group		Company		
	2011	2010	2011	2011 2010	2010
	\$'000	\$'000	\$'000	\$'000	
Balance at beginning of the year	1,152	1,324	1,126	1,062	
Amounts written off during the year	_	(270)	-	(4)	
Currency realignment	27	4	-	-	
(Credit) Charge to profit or loss	(347)	94	(338)	68	
Balance at end of the year	832	1,152	788	1,126	

# 7 TRADE RECEIVABLES (CONT'D)

Significant group and company's trade receivables that are not denominated in the functional currencies of the respective entities are as follows:

	Gro	Group		pany		
	2011	2011 2010	2010 2011 201	2011 2010 2011	2010 2011	2010
	\$'000	\$'000	\$'000	\$'000		
Denominated in:						
Euro	29	64	-	-		
Singapore dollar	562	874	-	-		
United States dollar	1,357	1,128	980	556		

# 8 OTHER RECEIVABLES

	Gro	Group		pany
	2011	2011 2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Subsidiaries (Note 10)	_	_	5,861	2,729
Advances to staff	116	116	16	34
Prepayments	559	457	133	79
Leasehold prepayments (current portion) (Note 14)	14	15	_	_
Deposits	65	76	4	6
Advance to suppliers	146	93	-	_
Others	443	455	_	397
	1,343	1,212	6,014	3,245

The amounts due from subsidiaries and advances to staff are unsecured, interest-free and repayable on demand.

Significant group and company's other receivables that are not denominated in the functional currencies of the respective entities are as follows:

	Group		Company	
	2011	2011 2010 \$'000 \$'000	2011	2010
	\$'000		\$'000	\$'000
Denominated in:				
Euro	2	26	_	_
Singapore dollar	700	700	-	-
United States dollar	3,923	3,340	3,797	1,127

# 9 INVENTORIES

	Group		Company	
	2011	2011 2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Raw materials	13,682	9,750	11,489	7,192
Work-in-progress	9,506	6,565	5,772	3,468
Finished goods, at net realisable value	35,995	35,619	18,260	18,170
Goods-in-transit	6,729	3,175	4,905	2,678
	65,912	55,109	40,426	31,508

Inventories with a carrying amount of \$7.51 million (2010: \$7.01 million) have been pledged as security for certain of the group's bank overdrafts and short-term bank borrowings (Note 17) and long-term borrowings (Note 22).

There was an allowance for inventories obsolescence of \$86,000 (2010: writeback of allowance of \$36,000) made by the group during the current year. In 2010, the inventories were sold and this led to the writeback of allowance. In 2011, \$302,000 of inventories were written off as they were assessed to be not saleable.

#### 10 SUBSIDIARIES

	Company		
	2011 \$'000	2010 \$'000	
Unquoted equity shares, at cost	23,913	23,447	
Less: Impairment loss	(2,170)	(2,170)	
	21,743	21,277	
Deemed investment (a)	2,491	1,752	
Advances	11,332	11,515	
Less: Allowance for impairment loss	(8,870)	(9,401)	
	26,696	25,143	

The advances to subsidiaries are unsecured, interest-free, substantially non-trade in nature and are deemed to be part of the net investments as they are not expected to be repaid in the foreseeable future.

Impairment loss is recognised for certain subsidiaries for which the recoverable amounts are estimated to be less than the carrying amount of the cost of investment due to the continuing losses of these subsidiaries.

(a) The deemed investment arises from the fair value of corporate guarantees given to subsidiaries to secure the bank facilities.

# 10 SUBSIDIARIES (CONT'D)

Movements in the allowance for impairment loss:

	Company		
	2011 \$'000	2010 \$'000	
Balance at beginning of the year	11,571	11,571	
Amounts written off during the year	(972)	-	
Charge to profit or loss	441	-	
Balance at end of the year	11,040	11,571	

Details of the subsidiaries are as follows:

Principal activities/ Country of incorporation Name of company and operation		Effective interest held	e equity by the group
		2011 %	2010 %
Tai Sin Electric Cables (Malaysia) Sdn. Bhd. (c)	Cable and wire manufacturer and dealer in such products/ Malaysia	100	100
PKS Sdn Bhd <sup>(b)</sup>	Electrical switchboards feeder pillars and components manufacturer and dealer in such products/ Brunei	70	70
Equalight Resources Sdn. Bhd. (c)	Investment holding/ Malaysia	100	100
LKH Lamps Sdn. Bhd. (subsidiary of Equalight Resources Sdn. Bhd.) <sup>(c)</sup>	Manufacture and sale of lights and lighting components/ Malaysia	100	100
LKH Lightings Sdn Bhd (subsidiary of LKH Lamps Sdn. Bhd.) <sup>(c)</sup>	Trading of lights and lighting components/ Malaysia	100	100
Yat Lye Pte Limited <sup>(a)</sup>	Retailer contractor and provision of sanitary and plumbing services/ Singapore	100	100
Tai Sin (Vietnam) Pte Ltd (a)	Intermediate investment holding/ Singapore	100	100
Tai Sin Electric Cables (VN) Company Limited (subsidiary of Tai Sin (Vietnam) Pte Ltd) (d)	Cable and wire manufacturer and dealer in such products/ Vietnam	100	100
Lim Kim Hai Electric (VN) Company Limited (subsidiary of Tai Sin (Vietnam) Pte Ltd) <sup>(a)</sup>	Trading of electrical products/ Vietnam	90	90



# 10 SUBSIDIARIES (CONT'D)

Name of company	Principal activities/ Country of incorporation and operation	Effective equity interest held by the group		
		2011 %	2010 %	
Lim Kim Hai Electric Co (S) Pte Ltd <sup>(a)</sup>	Distributor of electrical products and investment holding/ Singapore	100	100	
Precicon D&C Pte Ltd (subsidiary of Lim Kim Hai Electric Co (S) Pte Ltd) (a)	Distributor of electrical products/ Singapore	100	100	
Tai Sin Electric International Pte Ltd <sup>(a) (g)</sup>	Dormant/ Singapore	100	100	
Vynco Industries (NZ) Limited (subsidiary of Lim Kim Hai Electric Co (S) Pte Ltd) <sup>(e)</sup>	Distributor of electrical products and investment holding/ New Zealand	77.3	77.3	
V.L. Holdings Limited (subsidiary of Vynco Industries (NZ) Limited) <sup>(e)</sup>	Property investment company/ New Zealand	77.3	77.3	
LKH Power Distribution Pte Ltd (subsidiary of Lim Kim Hai Electric Co (S) Pte Ltd) <sup>(a)</sup>	Distributor of electrical products/ Singapore	100	100	
LKH Electric Middle East (FZE) (subsidiary of Lim Kim Hai Electric Co (S) Pte Ltd) <sup>(f)</sup>	Distributor of electrical and electronic components/ United Arab Emirates	100	100	

- (a) Audited by Deloitte & Touche LLP, Singapore.
- (b) Audited by member firms of Deloitte Touche Tohmatsu Limited.
- (c) Audited by member firms of Ernst & Young.
- (d) Audited by DTL Auditing Company.
- (e) Audited by Polson Higgs Business Advisors.
- (f) For purposes of consolidation, unaudited management accounts were used as the results of the subsidiary was not considered to be significant.
- (g) During the financial year, Tai Sin Electric International Pte Ltd was transferred from Precicon D&C Pte Ltd to the company.

# 11 ASSOCIATE

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Unquoted equity shares, at cost	1,800	1,800	_	_
Share of post-acquisition results and reserves, net of dividends received	1,466	757	_	_
	3,266	2,557	-	

Details of the group's associate and its significant investments as at June 30, 2011 are as follows:

Name of associate	Principal activities/ Country of incorporation and operation	Proportion of ownership interest		Proportion of voting power held	
		2011 %	2010 %	2011 %	2010 %
Nylect International Pte Ltd <sup>(a)</sup>	Investment holding/ Singapore	30	30	30	30
Held by Nylect Internationa	al Pte Ltd				
Nylect Engineering Pte Ltd <sup>(a)</sup>	Mechanical and electrical design and installation/ Singapore	100	100	100	100
PT Nylect Engineering (b)	Mechanical and electrical design and installation/ Indonesia	70	70	70	70
Nylect Technology Ltd (b)	Mechanical and electrical design and installation/ Vietnam	100	100	100	100
Shanghai Nylect Engineering Co., Ltd <sup>(a)</sup>	Mechanical and electrical design and installation/ People's Republic of China	100	100	100	100
Held by Nylect Engineering	<u> Pte Ltd</u>				
NEPL Pte Ltd <sup>(a)</sup>	Mechanical and electrical design and installation/ Singapore	100	100	100	100
Nylect Engineering (M) Sdn. Bhd. <sup>(b)</sup>	Mechanical and electrical design and installation/ Malaysia	70	70	70	70
PT Nylect Engineering (b)	Mechanical and electrical design and installation/ Indonesia	30	30	30	30

# 11 ASSOCIATE (CONT'D)

- (a) Audited by RSM Chio Lim LLP, Singapore and member firms of RSM International.
- (b) Audited by firms of accountants other than member firms of RSM International of which RSM Chio Lim LLP in Singapore is a member.

Summarised financial information in respect of the group's associate is set out below:

	2011 \$'000	2010 \$'000
Total assets Total liabilities	22,771 (11,883)	19,468 (10,945)
Net assets	10,888	8,523
Group's share of associate's net assets	3,266	2,557
Revenue	33,526	32,503
Profit for the year	2,594	866
Group's share of profit for the year	778	260

The financial year end of Nylect International Pte Ltd is December 31, which is not co-terminous with that of the group. The equity accounting for the results of the associate is based on the unaudited consolidated financial statements for the period ended June 30, 2011.

# 12 PROPERTY, PLANT AND EQUIPMENT

	Freehold land \$'000	Freehold properties \$'000	Leasehold land and buildings \$'000	Office equipment and furniture \$'000	Plant and machinery \$'000	Motor vehicles \$'000	Total \$'000
Group							
Cost or valuation:							
At July 1, 2009	1,269	2,143	18,398	4,880	18,660	1,312	46,662
Currency realignment	50	70	4	74	5	(11)	192
Additions	-	-	26	563	383	610	1,582
Disposals	-	-	-	(648)	-	(175)	(823)
At June 30, 2010	1,319	2,213	18,428	4,869	19,048	1,736	47,613
Currency realignment	(73)	112	(388)	24	(499)	(36)	(860)
Additions	-	-	56	872	1,025	370	2,323
Disposals	-	-	-	(731)	(130)	(124)	(985)
Write-offs	-	-	-	(9)	(20)	-	(29)
At June 30, 2011	1,246	2,325	18,096	5,025	19,424	1,946	48,062
Comprising: June 30, 2011							
At cost	_	2,325	2,365	5,025	19,424	1,946	31,085
At valuation	1,246	_	15,731	_	_	_	16,977
	1,246	2,325	18,096	5,025	19,424	1,946	48,062
June 30, 2010							
At cost	_	2,213	2,529	4,869	19,048	1,736	30,395
At valuation	1,319	_	15,899	-	_	_	17,218
	1,319	2,213	18,428	4,869	19,048	1,736	47,613
Accumulated depreciation:							
At July 1, 2009	_	14	849	3,049	15,031	891	19,834
Currency realignment	_	_	7	53	118	5	183
Depreciation	_	50	1,069	664	820	180	2,783
Disposals	_	_	_	(637)	_	(160)	(797)
At June 30, 2010		64	1,925	3,129	15,969	916	22,003
Currency realignment	_	5	(35)	4	(249)	(11)	(286)
Depreciation	_	46	1,074	683	550	195	2,548
Disposals	_	_	_	(488)	(130)	(95)	(713)
Write-offs	_	_	_	(8)	(20)	_	(28)
At June 30, 2011		115	2,964	3,320	16,120	1,005	23,524
Impairment:							
At July 1, 2009	489	_	_	_	_	_	489
Currency realignment	15	_	_	_	_	_	15
At June 30, 2010	504	_	_	_	_	_	504
Currency realignment	(28)	_	_	_	_	_	(28)
At June 30, 2011	476	_	<b>—</b>				476
Carrying amount:							
At June 30, 2011	770	2,210	15,132	1,705	3,304	941	24,062
At June 30, 2010	815	2,149	16,503	1,740	3,079	820	25,106



# 12 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

	Leasehold land and buildings	Office equipment and furniture	Plant and machinery	Motor vehicles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Company					
Cost or valuation:					
At July 1, 2009	6,277	1,392	11,996	534	20,199
Additions	_	27	365	451	843
Disposals		(12)	_	_	(12)
At June 30, 2010	6,277	1,407	12,361	985	21,030
Additions	48	54	943	_	1,045
Disposals	_	(44)	(122)	_	(166)
At June 30, 2011	6,325	1,417	13,182	985	21,909
Comprising:					
June 30, 2011					
At cost	1,425	1,417	13,182	985	17,009
At valuation	4,900	-	_	_	4,900
	6,325	1,417	13,182	985	21,909
June 30, 2010					
At cost	1,377	1,407	12,361	985	16,130
At valuation	4,900	_	_	_	4,900
	6,277	1,407	12,361	985	21,030
Accumulated depreciation:					
At July 1, 2009	564	1,312	10,349	431	12,656
Depreciation	356	36	433	92	917
Disposals	_	(12)	_	_	(12)
At June 30, 2010	920	1,336	10,782	523	13,561
Depreciation	363	53	290	102	808
Disposals	_	(44)	(122)	_	(166)
At June 30, 2011	1,283	1,345	10,950	625	14,203
Carrying amount:				<u> </u>	<u> </u>
At June 30, 2011	5,042	72	2,232	360	7,706
A+ lune 20, 2010	E 257	71	1.570	440	7.440
At June 30, 2010	5,357	71	1,579	462	7,469

# 12 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

The group's freehold land, freehold properties, leasehold land and buildings comprise the following:

Location	Title	Description
24 Gul Crescent Jurong Town Singapore 629531	Leasehold (52 years from August 1, 1980)	Factory building
22 Gul Crescent Jurong Town Singapore 629530	Leasehold (28 years 7 months from December 31, 2004)	Factory building
11 Gul Lane Jurong Town Singapore 629410	Leasehold (51 years 16 days from July 16, 1981)	Factory building
53 Kallang Place Singapore 339177	Leasehold (60 years from April 1, 1976)	Industrial building
27 Gul Avenue Singapore 629667	Leasehold (60 years from July 1, 1979)	Factory building
PTD 37433 & 37434 Off Jalan Perindustrian Senai 3 Kawasan Perindustrian Senai Fasa 2 81400 Senai, Johor Bahru Johor Darul Takzim Malaysia	Freehold	Factory building
Lot 67A Jalan Gebeng 1/6 Gebeng Industrial Estate 26080, Kuantan Pahang Darul Makmur Malaysia	Leasehold (66 years from July 25, 1998)	Factory building
Lot B Kawasan Perindustrian Beribi 1 Jalan Gadong BE1118 Bandar Seri Begawan Negara Brunei Darussalam	Leasehold (20 years from July 1, 1992)	Factory building
No. 20 VSIP II, Street 2, Vietnam Singapore Industrial Park 2 Hoa Phu Ward, Thu Dau Mot Town, Binh Duong Province, Vietnam	Leasehold (50 years from June 29, 2006)	Factory building
388, 390 & 396 Tuam Street New Zealand	Freehold	Industrial buildings

The group engaged independent valuers, Associated Property Consultants Pte Ltd, C H Williams Talhar & Wong (S) Sdn Bhd, RE Group Associates Sdn Bhd and Henry Butcher (Malaysia) Sdn Bhd to determine the fair value of the properties. The fair values are determined by reference to open market values. The dates of the revaluation were May 19, 2009, April 6, 2009 and September 15, 2008 for the various properties.

Management has assessed the fair value of the properties as at June 30, 2011 to approximate their carrying amount.



### 12 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

The carrying amount of leasehold land and buildings at end of year that would have been included in the financial statements had they been carried at cost less accumulated depreciation is \$9.46 million and \$1.25 million (2010: \$9.95 million and \$1.32 million) for the group and company respectively.

The carrying amount of motor vehicles under finance leases for the group as at June 30, 2011 is \$197,000 (2010: \$53,000).

The carrying amount of assets pledged to the bank (Note 22) as at June 30, 2011 is \$3.88 million (2010: \$4.27 million).

### 13 INVESTMENT PROPERTY

	Group
	\$'000
Cost:	
At July 1, 2009 and June 30, 2010 and June 30, 2011	1,530
Accumulated depreciation:	
At July 1, 2009	233
Depreciation for the year	38
At June 30, 2010	271
Depreciation for the year	38
At June 30, 2011	309
Carrying amount:	
At June 30, 2011	1,221
At June 30, 2010	1,259
Carrying amount: At June 30, 2011	1,221

The fair value of the group's investment property as at May 14, 2009 amounted to \$1,800,000 and had been determined on the basis of valuations carried out by an independent valuer having an appropriate recognised professional qualification. It took into account recent experience in the location and category of the properties being valued. The valuation was arrived at by reference to market evidence of transaction prices for similar properties and was performed in accordance with International Valuation Standard.

Management has assessed the fair value of the property based on latest transacted property prices in the same location and noted that the fair value of \$1,800,000 was reasonable.

The property rental income from the group's investment property which is leased out under an operating lease amounted to \$52,000 (2010: \$68,000). Direct operating expenses (including repairs and maintenance) arising from the rental-generating investment property amounted to \$19,000 (2010: \$21,000).

The group's investment property comprises the following:

<u>Location</u>	<u>Title</u>	<u>Description</u>
63 Hillview Avenue #10-21 Singapore 669569	Freehold	Flatted factory unit

### 14 LEASEHOLD PREPAYMENTS

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Leasehold prepayments	772	856	_	-
Less: Current portion included as				
prepayment (Note 8)	(14)	(15)	-	-
	758	841	_	-

Leasehold prepayments comprise prepaid land rentals for use of land in Vietnam and Malaysia. These are charged to profit or loss on a straight-line basis over the term of the relevant lease of approximately 50 and 55 years respectively.

The carrying amount of certain prepaid land rentals pledged to the bank for a certain subsidiary as at June 30, 2011 are \$537,000 (2010: \$580,000).

### 15 INTANGIBLE ASSETS

	Group
	\$'000
Cost:	
At July 1, 2009	139
Currency realignment	6
At June 30, 2010	145
Additions	41
Currency realignment	(4)
At June 30, 2011	182
Accumulated amortisation:	
At July 1, 2009	122
Currency realignment	5
Amortisation for the year	3
At June 30, 2010	130
Currency realignment	(6)
Amortisation for the year	17
At June 30, 2011	141
Carrying amount:	
At June 30, 2011	41
At June 30, 2010	15

### 16 DEFERRED TAX ASSETS (LIABILITIES)

	Group		Company		
	2011	2011 2010 2011	2011 2010		2010
	\$'000	\$'000	\$'000	\$'000	
Deferred tax assets	225	276	-	_	
Deferred tax liabilities	(1,007)	(868)	(280)	(280)	

The major components giving rise to deferred tax assets and liabilities recognised by the group and the company and movements thereon during the year:

### Deferred tax assets

		Accelerated tax		
	<b>Provisions</b>	depreciation	Tax losses	Total
	\$'000	\$'000	\$'000	\$'000
Group				
At July 1, 2009	(11)	(214)	541	316
Credit (Charge) to profit or loss	168	(63)	(153)	(48)
Currency realignment	-	(14)	22	8
At June 30, 2010	157	(291)	410	276
Credit (Charge) to profit or loss	14	212	(251)	(25)
Currency realignment	(1)	-	(25)	(26)
At June 30, 2011	170	(79)	134	225

The deferred tax assets relate to temporary differences and tax losses arising from overseas subsidiaries.

### Deferred tax liabilities

	Accelerated tax depreciation \$'000	Tax losses \$'000	Revaluation of properties \$'000	Total \$'000
Group				
At July 1, 2009	(415)	10	(529)	(934)
Currency realignment	10	_	(10)	_
Credit (Charge) to profit or loss	76	(10)	-	66
At June 30, 2010	(329)	-	(539)	(868)
Charge to profit or loss	(158)	_	_	(158)
Currency realignment	6	_	13	19
At June 30, 2011	(481)	-	(526)	(1,007)

### 16 DEFERRED TAX ASSETS (LIABILITIES) (CONT'D)

Deferred tax liabilities (Cont'd)

	Provisions \$'000	Accelerated tax depreciation \$'000	Revaluation of properties \$'000	Total \$'000
Company				
At July 1, 2009	_	(322)	(97)	(419)
Credit to profit or loss	139	-	-	139
At June 30, 2010 and June 30, 2011	139	(322)	(97)	(280)

### 17 BANK OVERDRAFTS AND SHORT-TERM BANK BORROWINGS

	Group		Com	pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Bank loan - secured	14	3,625	_	_
Bank overdrafts	1,362	1,320	_	-
Trust receipts and bills payable to				
banks	35,848	21,980	24,925	11,259
	37,224	26,925	24,925	11,259

The group's bank overdrafts and short-term bank borrowings are secured by the following:

- i) legal charge over leasehold and freehold factory land and buildings of certain subsidiaries;
- ii) negative pledge over all assets of a subsidiary;
- iii) corporate guarantee of RM57.70 million (\$23.43 million) (2010: RM49.0 million (\$21.06 million)), B\$1.0 million (\$1.0 million) (2010: B\$1.0 million (\$1.0 million)), U\$\$10.0 million (\$12.33 million) (2010: U\$\$10.0 million (\$14.06 million)) and \$15.32 million (2010: \$15.52 million) by the company (Note 33). The corporate guarantees also cover the long-term borrowings in Note 22:
- iv) personal guarantees by a director of a subsidiary;
- v) debenture over all assets of a subsidiary;
- vi) corporate guarantee of NZ\$475,000 (\$485,000) (2010 : NZ\$475,000 (\$462,000)) by a subsidiary; and
- vii) specific debentures over two units of machineries of a subsidiary.

The bank overdrafts and short-term bank borrowings bear fixed interest rates ranging from 1.2% to 18.0% (2010: 1.5% to 6.8%) per annum and are due within 12 months.

### 17 BANK OVERDRAFTS AND SHORT-TERM BANK BORROWINGS (CONT'D)

Significant group and company's bank overdrafts and short-term bank borrowings that are not denominated in the functional currencies of the respective entities are as follows:

	Gro	Group		pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Denominated in:				
United States dollar		4,178	_	

### 18 TRADE PAYABLES

	Gro	Group		pany
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Outside parties	22,399	18,909	8,416	5,121
Related parties (Note 5)	319	252	_	_
Subsidiaries (Note 10)	-	-	594	1,236
	22,718	19,161	9,010	6,357

The average credit period on purchases of goods is 90 days (2010: 90 days).

The amounts due to subsidiaries are unsecured, interest-free and repayable on demand.

Significant group and company's trade payables that are not denominated in the functional currencies of the respective entities are as follows:

	Gro	Group		oany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Denominated in:				
Euro	1,272	1,200	400	525
Singapore dollar	134	102	_	_
United States dollar	12,939	6,024	6,988	4,090

### 19 OTHER PAYABLES

	Gro	oup	Com	pany
	2011	2011 2010	10 2011	2010
	\$'000	\$'000	\$'000	\$'000
Accruals	4,383	3,629	1,036	731
Provision for directors' fees	182	216	122	116
Provision for onerous contracts	817	817	817	817
Customer's deposit	1,809	1,428	18	26
Sundry payables	373	450	124	168
	7,564	6,540	2,117	1,858

### Provision for onerous contracts

	Group o	and Company
	2011	2010
	\$'000	\$'000
Balance at beginning of year	817	_
Charge to profit or loss	_	817
Balance at end of year	817	817

Management assesses for fixed price onerous contracts for which deliveries are expected to be made after the year end. The provision for onerous contracts at the end of the reporting period is \$817,000 (2010: \$817,000). All deliveries made during the financial year which have incurred losses are charged to cost of sales in profit or loss in the current reporting period.

Significant group and company's other payables that are not denominated in the functional currencies of the respective entities are as follows:

	Gro	Group		Group Company		pany
	2011	2011 2010	2011	2010		
	\$'000	\$'000	\$'000	\$'000		
Denominated in:						
Euro	-	2	_	-		
United States dollar	41	644	_	77		

### 20 OBLIGATION UNDER FINANCE LEASES

	Group			
_	Minimum lease payments		Present value of minimum lease payments	
_	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Amounts payable under finance leases:				
Within one year	35	32	31	29
In the second to fifth year inclusive	154	29	133	28
_	189	61	164	57
Less: Future finance charges	(25)	(4)	N/A	N/A
Present value of leases	164	57	164	57
Less: Amount due for settlement				
within 12 months (shown under				
current liabilities)			(31)	(29)
Amount due for settlement after 12 months			133	28

The group enters into finance leasing arrangements for certain of its motor vehicles, office equipment and furniture. All leases are denominated in the functional currencies of the respective entities.

The carrying amounts of the group's finance lease payables at June 30, 2011 and 2010 approximate their fair value.

The rates of interest for the finance leases range approximates 14.95% (2010:6.77% to 12.85%) per annum.

### 21 DERIVATIVE FINANCIAL INSTRUMENTS

	2011		2010	
	Assets \$'000	Liabilities \$'000	Assets \$'000	Liabilities \$'000
Group				
Forward foreign exchange contracts		(222)	_	(77)
Company				
Forward foreign exchange contracts		(148)		

The group utilises currency derivatives to hedge significant future transactions. The instruments purchased are primarily denominated in the currencies of the group's principal markets.

Details of the group's forward foreign currency contracts outstanding as at the end of the reporting period are as follows:

	Foreign	currency	Notional co	ntract value	Fair v	/alue
	2011	2010	2011	2010	2011	2010
<u></u>	FC'000	FC'000	\$'000	\$'000	\$'000	\$'000
Group						
Buy Euro						
Less than 12 months	925	1,127	1,722	2,096	(65)	(81)
Buy United States dollar						
Less than 12 months	3,302	208	4,214	297	(157)	4
Company						
Buy United States dollar						
Less than 12 months	3,166	_	4,038		(148)	_

The fair value of forward foreign exchange contracts for the group and company amounted to \$222,000 (2010: \$77,000) and \$148,000 (2010: \$Nil) respectively in liabilities. These amounts are based on quoted market prices for equivalent instruments at the end of the reporting period. Changes in the fair value of the forward foreign exchange contracts are designated as fair value hedge and are recorded in profit or loss immediately.

### 22 LONG-TERM BORROWINGS

	Group		Com	pany
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Long-term loans – secured	2,526	2,876	-	-
The borrowings are repayable as follows:				
On demand or within one year	302	425	-	_
Second to fifth year inclusive	2,224	2,451		
_	2,526	2,876	_	_
Less: Amount due for settlement				
within one year (shown				
under current liabilities)	(302)	(425)	-	_
Amount due for settlement after one year	2,224	2,451	-	_

The secured long-term loans bear interest at fixed rates ranging from 6.30% to 7.82% (2010: 6.30% to 10.25%) per annum.

The average term of borrowings entered into is 5 years and the carrying amount of the group's borrowings at June 30, 2011 and 2010 approximates its fair value.

All borrowings are denominated in the functional currencies of the respective entities.

The loans are secured by the following:

- i) legal charge over leasehold land and buildings of certain subsidiaries;
- ii) negative pledge over all assets of a subsidiary;
- iii) corporate guarantees by the company (see Notes 17 and 33);
- iv) personal guarantees by a director of a subsidiary;
- v) debenture over all assets of a subsidiary;
- vi) corporate guarantee of NZ\$475,000 (\$485,000) (2010 : NZ\$475,000 (\$462,000)) by a subsidiary; and
- vii) specific debentures over two units of machineries of a subsidiary.

### 23 SHARE CAPITAL

	<b>Group and Company</b>		
	Number of ordinary shares	\$'000	
Issued and paid up capital:			
At July 1, 2009 and June 30, 2010	392,205,000	47,319	
Issue of share capital pursuant to scrip dividend (Note 32)	10,329,700	2,169	
At June 30, 2011	402,534,700	49,488	

Fully paid ordinary shares, which have no par value, carry one vote per share and carry a right to dividend.

### 24 TREASURY SHARES

	Group and Company	
	Number of ordinary shares \$'000	
At July 1, 2009, June 30, 2010 and June 30, 2011	2,727,000 950	

### 25 RESERVES

### Other Reserves

Other reserves include share of post acquisition reserve of an associate and reserves arising from the acquisition of additional interests in a subsidiary.

In accordance with the relevant laws and regulations in People's Republic of China, the associate of the group is required to appropriate a minimum of 10% of the net profit after taxation after deducting losses carried forward reported in the statutory accounts to the statutory reserve until the balance of such reserve reached 50% of its registered share capital.

The amount to be set aside is determined by the Board of Directors annually in accordance with the relevant regulations. This reserve cannot be used for purposes other than those for which it is created and is not distributed as cash dividends but it can be used to offset losses or be capitalised as capital.

### **Revaluation Reserves**

The revaluation reserves are not available for distribution to the company's shareholders.

### 26 REVENUE

	Gr	oup
	2011	2010
	\$'000	\$'000
Sales of goods	246,760	200,398



### 27 OTHER OPERATING INCOME

	Group	
	2011	2010
	\$'000	\$'000
Gain on disposal of property, plant and equipment	7	_
nterest income from deposits	21	29
Rental income	52	68
Doubtful receivables recovered	347	-
Gain on disposal of available-for-sale investments	-	12
Scrap sales	227	170
Jobs credit received	-	475
Others	186	142
	840	896

### 28 FINANCE COSTS

	Group	
	 2011 \$'000	2010 \$'000
	\$ 000	\$ 000
Interest expense	 984	787

### 29 INCOME TAX EXPENSE

	Group		
	2011	2010	
	\$'000	\$'000	
Income tax			
Current	1,999	2,129	
Under provision in prior years	29	312	
	2,028	2,441	
Deferred income tax			
Current	185	1	
Over provision in prior years	(2)	(19)	
	183	(18)	
Total income tax expense	2,211	2,423	

Domestic income tax is calculated at 17% (2010: 17%) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

### 29 INCOME TAX EXPENSE (CONT'D)

The total charge for the year can be reconciled to the accounting profit as follows:

	Gro	up
	2011	2010
	\$'000	\$'000
Profit before income tax	13,028	10,634
Income tax expense at domestic rate of 17% (2010: 17%)	2,215	1,808
Non-allowable items	(131)	355
Deferred tax benefits not recognised	78	97
Utilisation of deferred tax benefits previously not recognised	_	(134)
Under provision of taxation in prior years	27	293
Tax rebates	(114)	(117)
Effect of different tax rates of subsidiaries operating in other jurisdictions	231	87
Effect of change in tax rate	_	4
Group relief	(26)	_
Productivity and Innovation Credit enhanced deduction	(216)	_
Others	147	30
	2,211	2,423

The subsidiaries have tax loss carryforwards, unutilised investment allowance and temporary differences from capital allowance available for offsetting against future taxable income as follows:

	Group		
	2011	2010	
	\$'000	\$'000	
Tax loss carryforwards			
Balance at beginning of year	9,258	7,315	
Adjustment	(10)	2,475	
Currency realignment	(590)	296	
Arising during the year	737	456	
Amount utilised during the year	(34)	(1,284)	
Balance at end of year	9,361	9,258	

### 29 INCOME TAX EXPENSE (CONT'D)

	Group		
	2011	2010	
	\$'000	\$'000	
<u>Unutilised investment allowance</u>			
Balance at beginning of year	1,686	1,614	
Currency realignment	(93)	72	
Balance at end of year	1,593	1,686	
<u>Unutilised capital allowance</u>			
Balance at beginning of year	1,929	3,168	
Adjustment	140	(1,209)	
Currency realignment	(106)	135	
Arising during the year	32	9	
Amount utilised during the year	(18)	(174)	
Balance at end of year	1,977	1,929	
Total	12,931	12,873	
Deferred tax benefits on above:			
Recorded	223	499	
Unrecorded	2,895	2,674	

Deferred tax benefit varies from the Singapore statutory rate as they include deferred tax on overseas operations.

Certain deferred tax benefits have not been recognised as it is not probable that the relevant subsidiaries will have taxable profits in the foreseeable future to utilise the tax loss carryforwards and temporary differences from capital allowances.

The realisation of the future income tax benefit from the remaining tax loss carryforwards and temporary differences from capital allowances is available for an unlimited future period subject to conditions imposed by law including the retention of majority shareholders as defined.

### 30 PROFIT FOR THE YEAR

	Grou	р
	2011	2010
	\$'000	\$'000
Profit for the year has been arrived at after charging (crediting):		
Directors' remuneration:		
of the company	867	782
of the subsidiaries	1,852	1,689
Total directors' remuneration	2,719	2,471
Directors' fee	188	216
Non-audit fees:		
Paid to auditors of the company	20	27
Cost of inventories recognised as expense	206,843	165,799
Foreign currency exchange adjustment loss	338	343
Fair value adjustments on derivative financial instruments	145	53
Property, plant and equipment written off	1	3
Inventories written off	302	_
(Reversal of) Allowance for doubtful receivables	(347)	94
Amortisation of leasehold prepayments	15	38
Gain on disposal of available-for-sale investments	_	(12)
Employee benefits expense	23,623	20,789
Cost of defined contribution plans included in employee benefits		
expense	1,642	1,490

### 31 EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the ordinary equity holders of the company is based on the following data:

<u>Earnings</u>		oup
	2011	2010
	\$'000	\$'000
Earnings for the purposes of calculation of basic and diluted earnings per share (profit for the year attributable to equity		
holders of the company)	10,509	7,990
Number of shares		
Weighted average number of ordinary shares for the purposes of basic earnings per share and diluted earnings per share	394,713,601	389,686,333

### 32 DIVIDENDS

During the financial year ended June 30, 2011, the company declared and paid dividends totalling \$6.294 million. Details were as follows:

- (a) Final tax-exempt dividend of 1.0 cent per ordinary share in respect of the financial year ended June 30, 2010 totalling \$3.895 million. \$1.726 million of the dividend was paid via cash and the remaining \$2.169 million was paid via the issue of scrip dividend (Note 23).
- (b) Interim tax-exempt dividend of 0.6 cent per ordinary share in respect of the financial year ended June 30, 2011 totalling \$2.399 million.

During the financial year ended June 30, 2010, the company declared and paid dividends totalling \$4.868 million. Details are as follows:

- (a) Final tax-exempt dividend of 0.5 cent per ordinary share in respect of the financial year ended June 30, 2009 totalling \$1.947 million.
- (b) Interim tax-exempt dividend of 0.75 cent per ordinary share in respect of the financial year ended June 30, 2010 totalling \$2.921 million.

Subsequent to June 30, 2011, the directors of the company recommended that a final tax-exempt dividend be paid at 1.0 cent per ordinary share totalling \$3.998 million for the financial year ended June 30, 2011. This dividend is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these financial statements.

### 33 CONTINGENT LIABILITIES

	Group		Com	pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Corporate guarantee in relation to credit facilities granted to subsidiaries (Notes 17 and 22)	_	_	52,038	51,643
Financial support granted to subsidiaries	_	_	1,340	1,554
Performance guarantees (secured,				
Note 17)	13	126	_	_
Performance guarantees (unsecured)	38	-	-	-
Performance guarantees (unsecured) (1)	4,799	2,088	3,654	871
	4,850	2,214	57,032	54,068

The performance guarantees of the group in 2011 and 2010 are covered by corporate guarantee provided by the company.

### 34 COMMITMENTS

	Group		Com	pany
	2011 2010 \$'000 \$'000	2011 2010		2010
		\$'000	\$'000	\$'000
Commitment to purchase fixed quantum of copper from suppliers at market rates at date of delivery	45,445	26,370	45,445	26,370

### 35 OPERATING LEASE COMMITMENTS

### The group as lessee

	Group		Com	pany
	2011 2010 \$'000 \$'000	1 2010	2011	2010
		\$'000	\$'000	
Minimum lease payments under operating leases recognised as an expense in the year	775	712	264	239

At the end of the reporting period, the outstanding commitments under non-cancellable operating leases which fall due as follows:

	Gro	Group		pany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Future minimum lease payments payable:				
Within one year	738	767	280	258
In the second to fifth year inclusive	2,023	2,078	1,102	1,024
After five years	8,265	8,263	4,384	4,352
Total	11,026	11,108	5,766	5,634

Operating lease payments represent rentals payable for certain of its factory and office premises and equipment. Leases are negotiated for an average term of 40 years and rentals are fixed for an average of 2 years.

The lease of land is subject to annual adjustment to market rate with any increase capped at a percentage of the immediate preceding year's rental.

### 35 OPERATING LEASE COMMITMENTS (CONT'D)

### The group as lessor

The group rents out its investment property in Singapore under operating leases. Rental income earned during the year was \$52,000 (2010: \$68,000) (Note 13).

At the end of the reporting period, the outstanding commitments under non-cancellable operating leases which fall due as follows:

	Group		
	2011	2010	
	\$'000	\$'000	
Future minimum lease receivables:			
Within one year	70	_	
In the second to fifth year inclusive	35	_	
Total	105	_	

### 36 SEGMENT INFORMATION

Information reported to the group's chief operating decision maker for the purposes of resource allocation and assessment of segment performance is categorised as follows:

- (i) cable and wire;
- (ii) switchboard;
- (iii) lamp and lighting products;
- (iv) electrical material distribution; and
- (v) others

Accordingly, the above are the group's reportable segments under FRS 108. Information regarding the group's reportable segments is presented below. There is no change to amounts reported for the prior year as the segment information reported internally is provided to the group's chief operating decision maker on a similar basis.

### 36 SEGMENT INFORMATION (CONT'D)

	Cable and wire \$'000	Switchboard \$'000	Lamp and lighting products \$'000	Electrical material distribution \$'000	Others \$'000	Elimination \$'000	Total \$'000
Segment revenue and results							
2011							
REVENUE External sales Inter-segment sales Total revenue	143,765 12,651 156,416	7,774 - 7,774	977 - 977	94,239 31 94,270	5 - 5	- (12,682) (12,682)	246,760 - 246,760
RESULT							
Segment result Interest expense Interest income	7,928 (691) 9	400 - -	(351) (87) -	5,422 (206) 12	(186) - -	- - -	13,213 (984) 21
Share of profit of an associate Income tax expense Non-controlling interests Profit attributable to shareholders of the company	-	-	-	778	-	-	778 (2,211) (308)
2010							
REVENUE External sales Inter-segment sales Total revenue	118,116 4,547 122,663	6,617 - 6,617	1,614 - 1,614	74,020 - 74,020	31 - 31	- (4,547) (4,547)	200,398
RESULT							
Segment result Interest expense Interest income	7,641 (485) 12	387 - 12	(170) (84) -	3,430 (216) 5	(156) (2) -	- - -	11,132 (787) 29
Share of profit of an associate Income tax expense Non-controlling interests Profit attributable to shareholders of the company	-	-	-	260	-		260 (2,423) (221) 7,990

Revenue reported above represents revenue generated from external customers. There were intersegment sales of \$12,682,000 (2010: \$4,547,000) during the year.

The accounting policies of the reportable segments are the same as the group's accounting policies described in Note 2. Segment profit represents profit earned by each segment without allocation of income tax expense and non-controlling interests. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.



### 36 SEGMENT INFORMATION (CONT'D)

	Cable and wire \$'000	Switchboard \$'000	Lamp and lighting products \$'000	Electrical material distribution \$'000	Others \$'000	Total \$'000
SEGMENT ASSETS						
Segment assets:						
<u>2011</u>						
Segment assets Interest in associate Unallocated segment assets Consolidated total assets	116,559 -	4,262 -	3,180 -	52,055 3,266	216 -	176,272 3,266 225 179,763
2010						
Segment assets Interest in associate Unallocated segment assets Consolidated total assets	101,715 -	5,120 -	3,327	46,479 2,557	83 -	156,724 2,557 276 159,557

For the purposes of monitoring segment performance and allocating resources between segments, the chief operating decision maker monitors the tangible, intangible and financial assets attributable to each segment.

All assets are allocated to reportable segments other than the deferred tax assets.

	Cable and wire \$'000	Switchboard \$'000	Lamp and lighting products \$'000	Electrical material distribution \$'000	Others \$'000	Total \$'000
Other segment information:						
2011						
Additions to non-current assets	1,128	206	2	1,028	_	2,364
Depreciation and amortisation	1,155	407	49	992	-	2,603
Non-cash (income) expenses other than depreciation and amortisation	24	139	(54)	231	178	518
2010						
Additions to non-current assets	891	1	5	685	_	1,582
Depreciation and amortisation	1,368	390	87	979	-	2,824
Non-cash (income) expenses other than depreciation and amortisation	627	8	37	(451)	114	335

### 36 SEGMENT INFORMATION (CONT'D)

### Geographical information

The group operates in six principal geographical areas - Singapore, Malaysia, Brunei, New Zealand, Vietnam and UAE.

The group's revenue from external customers and information about its segment assets (non-current assets excluding investments in associate and deferred tax assets) by geographical location are detailed below:

	Revenue \$'000	Non-current assets \$'000
<u>2011</u>		
Singapore	180,400	16,266
Malaysia	22,726	4,448
Brunei	7,970	424
New Zealand	14,927	3,032
Vietnam	12,350	1,906
UAE	222	6
Indonesia	5,205	-
Others	2,960	-
	246,760	26,082
2010		
Singapore	150,741	16,354
Malaysia	16,357	4,905
Brunei	7,178	629
New Zealand	11,831	2,775
Vietnam	6,900	2,534
UAE	1,583	24
Indonesia	3,424	-
Others	2,384	
	200,398	27,221

### Information required under the Listing Manual

### **Interested Person Transactions**

In compliance with Rule 907 of the listing Manual of the Singapore Exchange Securities Trading Limited, it is disclosed that:-

- (a) The Company did not seek a shareholders' general mandate pursuant to Rule 920 of the Listing Manual for recurrent interested party transactions during the financial year under review.
- (b) There is no interested person transactions (excluding any transaction which is less than \$100,000) during the financial year ended June 30, 2011.

### **Material Contracts**

There were no material contracts (including loans) of the Company and its subsidiaries involving the interest of the chief executive officer or any director or controlling shareholders, either still subsisting at the end of the financial year ended June 30, 2011, or if not then subsisting, entered into since the end of the previous financial year.

### **Analysis of Shareholdings**

As at September 12, 2011

ISSUED AND FULLY PAID-UP CAPITAL (INCLUDING TREASURY SHARES) : \$48,538,013
ISSUED AND FULLY PAID-UP CAPITAL (EXCLUDING TREASURY SHARES) : \$49,488,210
NUMBER OF SHARES ISSUED (EXCLUDING TREASURY SHARES) : 399,807,700
NUMBER/PERCENTAGE OF TREASURY SHARES : 2,727,000 (0.68%)

CLASS OF SHARES : ORDINARY SHARES FULLY PAID

VOTING RIGHTS : 1 VOTE PER SHARE

### DISTRIBUTION OF SHAREHOLDINGS

Size of shareholdings	No. of shareholders	%	No. of Shares	%
1 – 999	148	4.05	63,992	0.02
1,000 – 10,000	1,525	41.69	9,590,081	2.40
10,001 - 1,000,000	1,939	53.00	110,164,459	27.55
1,000,001 and above	46	1.26	279,989,168	70.03
Total	3,658	100.00	399,807,700	100.00

### **TWENTY LARGEST SHAREHOLDERS**

No.	Name of shareholders	No. of shares	%
1	LIM BOON HOCK BERNARD	40,726,190	10.19
2	LIM CHYE HUAT @ BOBBY LIM CHYE HUAT	30,057,197	7.52
3	LIM BOON CHIN BENJAMIN (LIN WENJIN BENJAMIN)	27,093,523	6.78
4	GOH SOO LUAN	21,101,666	5.28
5	LIM CHAI LAI	14,400,047	3.60
6	LIM LIAN HIONG	14,065,857	3.52
7	LIM HIANG LAN	12,718,523	3.18
8	LIM PHEK CHOO CONSTANCE	11,532,000	2.88
9	LIM BOON HOH BENEDICT	10,000,000	2.50
10	LIM LIAN ENG	7,797,000	1.95
11	CHAN KUM LIN CAROLYN	7,542,857	1.89
12	CHEN SHYH YI	6,228,080	1.56
13	GERALDINE CHENG HUA YONG	6,223,904	1.56
14	CHIA AH HENG	6,161,500	1.54
15	YEN TSUNG HUA	5,122,140	1.28
16	GERALD CHENG KAI YONG	4,490,095	1.12
17	HSBC (SINGAPORE) NOMINEES PTE LTD	3,631,285	0.91
18	AU AH YIAN	3,389,619	0.85
19	LIM BOON SAN LIONEL	3,322,095	0.83
20	WEE LIANG HUAT RICHARD	3,000,000	0.75
		238,603,578	59.69

### FREE FLOAT OF EQUITY SECURITIES

On the basis in information available to the Company approximately 43.16% of the equity securities of the company excluding preference shares and convertible securities are held in the hands of the public. This is in compliance with Rule 723 of the Listing Manual of the SGX-ST which requires at least 10% of a listed issuer's equity securities to be held by the public.



### LIST OF SUBSTANTIAL SHAREHOLDERS AND THEIR SHAREHOLDINGS AS AT 12TH SEPTEMBER 2011 BASED ON REGISTER OF SUBSTANTIAL SHAREHOLDERS

No.	of	Sh	ar	es
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Name	Shareholdings registered in the name of Substantial Shareholders or their Nominees	Shareholdings in which Substantial Shareholders are deemed to have an interest
Mr. Lim Chye Huat @ Bobby Lim Chye Huat (1)	30,057,197	21,101,666
Mdm. Goh Soo Luan (2)	21,101,666	30,057,197
Mr. Lim Boon Hock Bernard (3)	41,119,047	1,728,571
Mdm. Pang Yoke Chun (4)	1,728,571	41,119,047
Mr. Lim Boon Chin Benjamin	27,093,523	NIL
Mr. Lim Chai Lai @ Louis Lim Chai Lai (5)	14,400,047	7,542,857
Mdm. Chan Kum Lin <sup>(6)</sup>	7,542,857	14,400,047
Mr. Chia Ah Heng (7)	6,161,500	14,065,857
Mdm. Lim Lian Hiong (8)	14,065,857	6,161,500

#### Notes:-

- (1) Mr. Lim Chye Huat @ Bobby Lim Chye Huat is deemed to have an interest in the 21,101,666 shares held by his wife, Mdm. Goh Soo Luan.
- (2) Mdm. Goh Soo Luan is deemed to have an interest in the 30,057,197 shares held by her husband, Mr. Lim Chye Huat @ Bobby Lim Chye Huat.
- (3) Mr. Lim Boon Hock Bernard is deemed to have an interest in the 1,728,571 shares held by his wife, Mdm. Pang Yoke Chun and her nominee.
- (4) Mdm. Pang Yoke Chun is deemed to have an interest in the 41,119,047 shares held by her husband, Mr. Lim Boon Hock Bernard and his nominee.
- (5) Mr. Lim Chai Lai @ Louis Lim Chai Lai is deemed to have an interest in the 7,542,857 shares held by his wife, Mdm. Chan Kum Lin.
- (6) Mdm. Chan Kum Lin is deemed to have an interest in the 14,400,047 shares held by her husband, Mr. Lim Chai Lai @ Louis Lim Chai Lai.
- (7) Mr. Chia Ah Heng is deemed to have an interest in the 14,065,857 shares held by his wife, Mdm. Lim Lian Hiong.
- (8) Mdm. Lim Lian Hiong is deemed to have an interest in the 6,161,500 shares held by her husband, Mr. Chia Ah Heng.

### **Notice of Annual General Meeting**

TAI SIN ELECTRIC LIMITED (Incorporated in the Republic of Singapore - Company Registration No: 198000057W)

NOTICE IS HEREBY GIVEN that the Annual General Meeting of Tai Sin Electric Limited will be held at Albizia Room, Level 2, Jurong Country Club, 9 Science Centre Road, Singapore 609078 on Tuesday, October 25, 2011 at 10.00 a.m. for the following purposes:-

### AS ORDINARY BUSINESS

- 1. To receive and adopt the Directors' Report and Accounts for the year ended June 30, 2011 together with the Auditors' Report thereon.
- 2. To declare a final one-tier tax exempt dividend of \$0.01 per ordinary share for the year ended June 30, 2011.
- 3. To approve the payment of \$122,000 as Directors' Fees for the year ended June 30, 2011. ( 2010: \$116,000 )
- 4. To re-elect Mr. Lim Boon Hock Bernard, the Director retiring pursuant to the Articles of Association of the Company.
- 5. To consider and, if thought fit, to pass the following resolutions as Ordinary Resolutions:-
  - (a) "That pursuant to Section 153(6) of the Companies Act, Cap. 50, Prof. Lee Chang Leng Brian who is over 70 years of age, be and is hereby re-appointed as a Director of the Company to hold office until the conclusion of the next Annual General Meeting."
  - (b) "That pursuant to Section 153(6) of the Companies Act, Cap. 50, Mr. Tay Joo Soon who is over 70 years of age, be and is hereby re-appointed as a Director of the Company to hold office until the conclusion of the next Annual General Meeting."
- 6. To re-appoint Deloitte & Touche LLP as Auditors and to authorise the Directors to fix their remuneration.

### **AS SPECIAL BUSINESS**

To consider and, if thought fit, to pass the following resolutions as Ordinary Resolutions:-

### 7. Authority to issue new shares and/or convertible instruments

"That pursuant to Section 161 of the Companies Act, Cap. 50 and Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited, approval be and is hereby given to the Directors to issue shares in the capital of the Company whether by way of rights, bonus or otherwise ("shares") and/or make or grant offers, agreements or options that might or would require shares to be issued ("Instruments") including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares, at any time, to such persons, upon such terms and conditions and for such purposes, as the Directors may in their absolute discretion deem fit, provided that:-

- (i) the aggregate number of shares to be issued pursuant to this Resolution shall not exceed 50% of the total number of issued shares excluding treasury shares of the Company, of which the aggregate number of shares to be issued other than on a pro rata basis to existing shareholders shall not exceed 20% of the total number of issued shares excluding treasury shares of the Company;
- (ii) for the purpose of determining the aggregate number of shares that may be issued under (i) above, the percentage of issued shares shall be based on the total number of issued shares excluding treasury shares of the Company at the time this Resolution is passed, after adjusting for:-
  - (a) new shares arising from the conversion or exercise of any convertible securities or employee share options that are outstanding when this Resolution is passed; and
  - (b) any subsequent bonus issue, consolidation or subdivision of shares; and



### **Notice of Annual General Meeting**

TAI SIN ELECTRIC LIMITED (Incorporated in the Republic of Singapore - Company Registration No: 198000057W)

(iii) unless revoked or varied by the Company in general meeting, such authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting is required by law to be held, whichever is the earlier."

### 8. Authority to issue new shares pursuant to Scrip Dividend Scheme

"That the Directors of the Company be and are hereby authorised for the purposes of, in connection with or where contemplated by the Tai Sin Electric Limited Scrip Dividend Scheme to:-

- (i) allot and issue from time to time shares in the capital of the Company ("Shares") and/or make or grant offers, agreements or options that might or would require Shares in the capital of the Company to be issued during the continuance of this authority or thereafter, at any time and upon such terms and conditions and to or with such persons as the Directors of the Company may, in their absolute discretion, deem fit; and
- (ii) issue Shares in the capital of the Company in pursuance of any offer, agreement, or option made or granted by the Directors of the Company while such authority was in force (notwithstanding that such issues of such Shares pursuant to the offer, agreement or option may occur after the expiration of the authority contained in this Resolution)."
- 9. To transact any other business of an Annual General Meeting.

BY ORDER OF THE BOARD

Mrs Low nee Tan Leng Fong Tan Shou Chieh Secretaries

Singapore, October 7, 2011

### Notes:

- (1) A member of the Company entitled to attend and vote at the above Meeting is entitled to appoint not more than two proxies to attend and vote on his behalf. A proxy need not be a member of the Company. The instrument appointing a proxy must be deposited at the Registered Office of the Company at 24 Gul Crescent, Jurong Town, Singapore 629531 not less than 48 hours before the time for holding the Meeting.
- (2) Prof. Lee Chang Leng Brian is considered to be an independent director by the Board of Directors, and if reappointed under item 5(a) above, will remain as an Audit Committee Member.
- (3) Mr. Tay Joo Soon is considered to be an independent director by the Board of Directors, and if re-appointed under item 5(b) above, will remain as the Audit Committee Chairman.
- (4) The ordinary resolution proposed in item 7 above, if passed, will empower the Directors of the Company from the date of the above Meeting until the next Annual General Meeting to issue new shares or instruments convertible into shares in the Company subject to the limits imposed by the Resolution, for such purposes as they consider would be in the interests of the Company. This authority, unless revoked or varied at a general meeting, will expire at the next Annual General Meeting of the Company.
- (5) The ordinary resolution proposed in item 8 above, if passed, will authorise the Directors of the Company to issue shares pursuant to the Tai Sin Electric Limited Scrip Dividend Scheme principally to members who, in respect of a qualifying dividend, have elected to receive scrip in lieu of the cash amount of that qualifying dividend.



## **TAI SIN ELECTRIC LIMITED** (Incorporated in the Republic of Singapore -

Company Registration No: 198000057W)

### **PROXY FORM**

### **IMPORTANT**

- For investors who have used their CPF monies to buy shares of Tai Sin Electric Limited, this Annual Report is forwarded to them at the request of their CPF Approved Nominees and is sent solely FOR INFORMATION ONLY.
- 2. This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.

of					(Addres
being	a member/members of	Tai Sin Electric Limited hereby appoint:			
	Name	Address	<b>I</b>	/Passport umber	Proportion of shareholdings represented
and /	or (delete as appropriate	e)			
	Name	Address		:/Passport umber	Proportion of shareholdings represented
or aa		1 and at any adjournment thereof. I/We			
direct will or	ainst the Resolutions to be ion as to voting is given, any other matter arising	be proposed at the Meeting as indicated the proxy/proxies will vote or abstain from	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
direct	ainst the Resolutions to be ion as to voting is given, any other matter arising  Resolutions relating to:	be proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.	d with an <sup>*</sup> *X	(" hereund	er. If no specif
No.	ainst the Resolutions to kerion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No.  1.	ainst the Resolutions to kerion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3.	ainst the Resolutions to kerion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors'	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend  Fees	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3. 4.	ainst the Resolutions to kerion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors' I  Re-election of Mr. Lim E	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend  Fees Boon Hock Bernard as a Director	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3.	reginest the Resolutions to be a sion as to voting is given, any other matter arising resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors'  Re-election of Mr. Lim E.  (a) Re-appointment of	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend  Fees Boon Hock Bernard as a Director  Prof. Lee Chang Leng Brian as a Director	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3. 4. 5.	reginest the Resolutions to ker ion as to voting is given, any other matter arising relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors'  Re-election of Mr. Lim E.  (a) Re-appointment of the control	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  Cand Reports  Idend  Gees  Boon Hock Bernard as a Director  Prof. Lee Chang Leng Brian as a Director  Mr. Tay Joo Soon as a Director	d with an <sup>*</sup> *X	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3. 4.	ainst the Resolutions to kerion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors'  Re-election of Mr. Lim B.  (a) Re-appointment of Re-appointment of Aug.	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend fees Boon Hock Bernard as a Director Prof. Lee Chang Leng Brian as a Director Mr. Tay Joo Soon as a Director ditors and fixing their remuneration approving the Mandate for the Directors to	d with an "X voting at his	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3. 4. 5.	ainst the Resolutions to ke ion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors' Re-election of Mr. Lim E.  (a) Re-appointment of C.  Re-appointment of Auc.  As special business - a shares and/or convertile.	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports idend fees Boon Hock Bernard as a Director Prof. Lee Chang Leng Brian as a Director Mr. Tay Joo Soon as a Director ditors and fixing their remuneration approving the Mandate for the Directors to	d with an "X voting at his	(" hereund s/their disc	er. If no specif retion, as he/the
No. 1. 2. 3. 4. 5.	ainst the Resolutions to ke ion as to voting is given, any other matter arising  Resolutions relating to:  Adoption of Accounts  Declaration of Final Div.  Approval of Directors' Re-election of Mr. Lim E.  (a) Re-appointment of C.  Re-appointment of Auc.  As special business - a shares and/or convertile.	pe proposed at the Meeting as indicated the proxy/proxies will vote or abstain from at the Meeting.  and Reports  idend  Fees  Boon Hock Bernard as a Director  Prof. Lee Chang Leng Brian as a Director  Mr. Tay Joo Soon as a Director  ditors and fixing their remuneration  approving the Mandate for the Directors to ble instruments  uthorising the Directors to issue new share mited Scrip Dividend Scheme	d with an "X voting at his	(" hereund s/their disc	er. If no specif retion, as he/the



#### NOTES:

- 1. A member of the Company entitled to attend and vote at the Meeting is entitled to appoint not more than two proxies to attend and vote on his behalf.
- 2. Where a member appoints two proxies, he shall specify the proportion of his shares to be represented by each proxy and if no proportion is specified, the first named proxy shall be deemed to represent all of the shareholding and the second named proxy shall be deemed to be an alternate to the first named.
- 3. A proxy need not be a member of the Company.
- 4. Please insert the total number of shares held by you. If you have shares entered against your name in the Depository Register (as defined in Section 130A of the Companies Act, Chapter 50), you should insert that number of shares. If you have shares registered in your name in the Register of Members of the Company, you should insert that number of shares. If you have shares entered against your name in the Depository Register and also in the Register of Members, you should insert the aggregate number of shares. If no number is inserted, the instrument appointing a proxy or proxies will be deemed to relate to all the shares held by you.
- 5. The instrument appointing a proxy or proxies must be deposited at the Company's Registered Office at 24 Gul Crescent, Jurong Town, Singapore 629531 not less than 48 hours before the time set for the Meeting.
- 6. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its common seal or under the hand of its attorney or a duly authorised officer.
- 7. Where an instrument appointing a proxy or proxies is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof must (failing previous registration with the Company) be lodged with the instrument of proxy, failing which the instrument may be treated as invalid.
- 8. The Company shall be entitled to reject any instrument appointing a proxy or proxies which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument. In addition, in the case of shares entered in the Depository Register, the Company may reject any instrument appointing a proxy or proxies if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.





### CORPORATE DIRECTORY

### CORPORATE HEADQUARTERS

### TAI SIN ELECTRIC LIMITED

24 Gul Crescent, Jurong Town Singapore 629531

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Website: www.taisinelectric.com

### **SINGAPORE**

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### **MALAYSIA**

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### PKS SDN BHD

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